

# Paracrine Signaling by Platelet-Derived Growth Factor-CC Promotes Tumor Growth by Recruitment of Cancer-Associated Fibroblasts

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## Abstract

**Cancer results from the concerted performance of malignant cells and stromal cells. Cell types populating the microenvironment are enlisted by the tumor to secrete a host of growth-promoting cues, thus upholding tumor initiation and progression. Platelet-derived growth factors (PDGF) support the formation of a prominent tumor stromal compartment by as of yet unidentified molecular effectors. Whereas PDGF-CC induces fibroblast reactivity and fibrosis in a range of tissues, little is known about the function of PDGF-CC in shaping the tumor-stroma interplay. Herein, we present evidence for a paracrine signaling network involving PDGF-CC and PDGF receptor- $\alpha$  in malignant melanoma. Expression of *PDGFC* in a mouse model accelerated tumor growth through recruitment and activation of different subsets of cancer-associated fibroblasts. In seeking the molecular identity of the supporting factors provided by cancer-associated fibroblasts, we made use of antibody arrays and an *in vivo* coinjection model to identify osteopontin as the effector of the augmented tumor growth induced by PDGF-CC. In conclusion, we establish paracrine signaling by PDGF-CC as a potential drug target to reduce stromal support in malignant melanoma.** [Cancer Res 2009;69(1):369–78]

## Introduction

Cancer has traditionally been studied from the viewpoint of the tumor cell. However, the notion of the tumor as an organ in its own right is gaining acceptance. Recent studies have highlighted a carefully orchestrated and intricate interplay between transformed and genetically unstable tumor cells with local or bone marrow-derived ostensibly normal cells (1). Indeed, certain cancers, such as breast carcinomas and pancreatic adenocarcinomas, display prominent stromal compartments comprising a large fraction of the tumor volume (2, 3). The reactive tumor stroma is characterized by expansion and activation of the fibroblast population, excessive production of extracellular matrix, and persistent inflammation (4–6). The functional importance of cell types in the tumor stroma is highlighted by studies showing a higher growth rate of the same tumor transplanted into mice deficient for *Trp53* compared with wild-type (wt) mice (7). Gross phenotypic changes in terms of gene expression, and even genetic alterations, have been described in tumor stromal cells compared with their normal counterparts (8–10). In addition, an expanded

and fibrotic tumor stroma presents a problem in terms of drug penetration, and thereby efficacy. In light of these findings, the tumor stromal compartment is an exciting and largely uncharted territory for exploring novel strategies to treat cancer.

A number of studies show the importance of platelet-derived growth factors (PDGF) for the recruitment and phenotypic character of the tumor stroma. Indeed, ectopic expression of *PDGFB* in immortalized but nontumorigenic keratinocytes is sufficient to confer tumorigenic potential through the formation of a rich stroma characterized by mesenchymal cell proliferation and angiogenesis (11). In addition, PDGF-BB induces the formation of a prominent and growth-promoting stroma in xenograft studies of melanoma (12). Furthermore, paracrine signaling by tumor cell-derived PDGF-AA was identified as a major driving force in the recruitment of cancer-associated fibroblasts (CAF) in xenograft studies of breast and lung carcinoma (13, 14). Lastly, tumor cells that were experimentally deprived of their ability to produce vascular endothelial growth factor-A (VEGF-A) were found to compensate by secreting PDGF-AA to attract stromal fibroblasts, which in turn provided VEGF-A to stimulate angiogenesis (15). The functional importance of tumor cell expression of the PDGF ligands *PDGFC* and *PDGFD* is, however, less well known. Ectopic expression of *PDGFD* enhances tumor growth both through direct growth stimulatory effects and through promotion of angiogenesis and pericyte recruitment (16, 17). In addition, transgenic expression of *PDGFC* in the mouse liver results in tissue fibrosis and subsequent development of hepatocellular carcinoma (18).

Despite the fact that many human tumors secrete PDGF ligands and display expression of PDGF receptors on various stromal cell populations such as CAFs and pericytes (19), the molecular details of the tumor growth-promoting effects of paracrine PDGF signaling are not well understood. Prompted by findings of prominent expression of PDGF-CC by many common skin cancers, including melanoma, basal cell carcinoma, and squamous cell carcinoma, in contrast to the corresponding normal skin, we set out to investigate the phenotypic significance of *PDGFC* expression and to molecularly define the role for PDGF-CC in maintaining a growth-promoting tumor microenvironment.

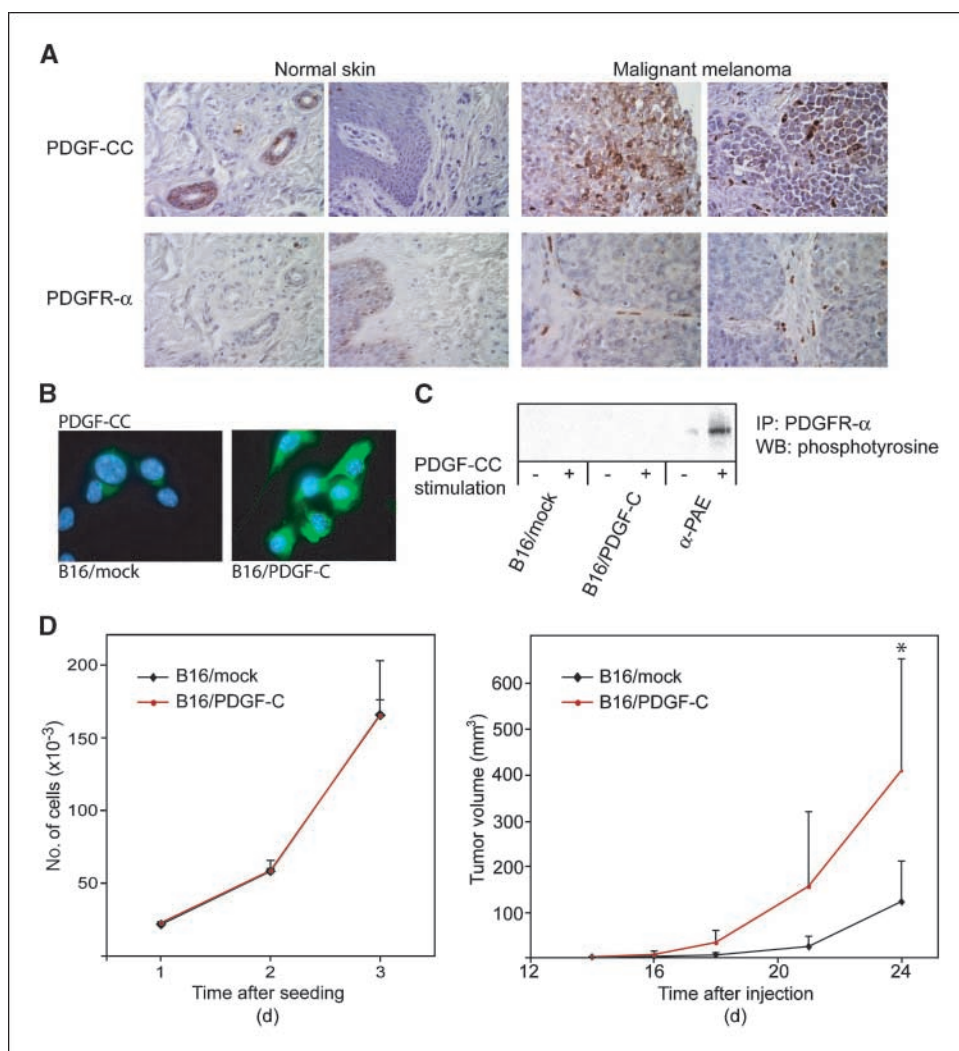
## Materials and Methods

**Skin tumor tissue array.** The human skin tumor and normal tissue array (Tissue Array Network, BC21011) was immunostained for PDGF-CC as described (20) and for PDGF receptor- $\alpha$  (PDGFR- $\alpha$ ; 1:40, Cell Signaling) as described below.

**Generation of cell lines stably expressing *PDGFC*.** Full-length mouse *PDGFC* cDNA was cloned into the pcDNA3.1 vector to generate the *PDGFC* expression plasmid. For generation of stably expressing cell lines, B16/F10 cells were transfected with the PDGF-C plasmid (B16/PDGF-C) or empty vector (B16/mock); 72 h post transfection, 500  $\mu$ g/mL Zeocin (Invitrogen) was added to the cultures for selection of resistant mass cultures.

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**Figure 1.** PDGF-CC and PDGFR- $\alpha$  are expressed in human malignant melanoma. **A**, representative pictures of immunostaining for PDGF-CC and PDGFR- $\alpha$  in normal human skin and in malignant melanoma ( $\times 400$  magnification). **B**, immunostaining for PDGF-CC in B16 cells transfected with either mouse PDGF-C (B16/PDGF-C) or empty vector (B16/mock;  $\times 630$  magnification). **C**, immunoprecipitation (IP) of PDGFR- $\alpha$  followed by Western blot (WB) for phosphorylated proteins from a receptor stimulation assay using PDGF-CC to stimulate B16/PDGF-C and B16/mock cells. Porcine aortic endothelial cells stably transfected with PDGFR- $\alpha$  ( $\alpha$ -PAE) were used as a positive control. **D**, left, assessment of *in vitro* growth rate of B16/mock and B16/PDGF-C cells in medium supplemented with serum. Similar results were obtained using serum-free conditions (data not shown). Right, *in vivo* growth rate of B16/mock and B16/PDGF-C cells injected s.c. into syngeneic C57Bl/6J mice ( $n = 6$ ). \*,  $P < 0.05$ , Student's *t* test.

For propagation, these cell lines were kept under continuous selection (250  $\mu\text{g}/\text{mL}$ ). The mass culture was tested for PDGF-CC expression by immunostaining with a monoclonal antibody generated in-house.

**Receptor stimulation and immunoprecipitation.** B16/mock, B16/PDGF-C, and porcine aortic endothelial cells stably expressing PDGFR- $\alpha$  ( $\alpha$ -PAE) were stimulated with 100 ng/mL core PDGF-CC for 1 h on ice. Immunoprecipitation was done with PDGFR- $\alpha$  rabbit antiserum (LICR, Uppsala Branch), an antibody against osteopontin (R&D Systems), or a pool of antibodies against fibroblast growth factor-2 (FGF-2; Chemicon, Advanced Targeting Systems, and Santa Cruz Biotechnology), and Western blot analysis was done with 1  $\mu\text{g}/\text{mL}$  antibody against phospho-tyrosine (Santa Cruz Biotechnology), osteopontin, PDGF-CC, or FGF-2, respectively.

***In vitro* proliferation assay.** Fifteen thousand B16/mock or B16/PDGF-C cells were seeded in triplicates in 12-well plates. Cells were subsequently counted using a Beckman Coulter Z2 particle counter 24, 48, and 72 h after seeding.

**Animal care and tumor establishment.** All animal experiments were approved by the local committee for animal experiments. To establish B16/mock and B16/PDGF-C tumors,  $2 \times 10^5$  cells were injected s.c. in the dorsal left flank into young C57Bl/6J mice. For coinjection studies, C57Bl/6J severe combined immunodeficient mice were injected with  $5 \times 10^5$  B16 cells, wt mouse embryonic fibroblasts (MEF), or MEFs from osteopontin-deficient mice (21), alone or in combination at a 1:1 ratio. Tumors were considered as established when larger than  $1 \times 1$  mm. Tumor volume was calculated as  $\pi/6 \times \text{length} \times \text{width}^2$ .

**Tissue preparation, histology, and immunostaining.** Mice were perfused with PBS followed by 2% paraformaldehyde. For paraffin embedding, tumors were postfixed in 2% paraformaldehyde at 4°C overnight. For cryopreservation, tumors were kept in 30% sucrose at 4°C overnight, followed by embedding in cryosectioning medium.

Frozen sections were air-dried and fixed in cold acetone for 10 min. Paraffin-embedded sections were deparaffinized followed by quenching of endogenous peroxidase activity with 3%  $\text{H}_2\text{O}_2$  for 10 min at room temperature. Antigen retrieval was done using 0.25 mg/mL trypsin diluted in PBS at 37°C for 30 min (TUNEL) or 20 min (PDGFR- $\alpha$ ) or with 0.5 mg/mL trypsin for 5 min (CD31 and NG2), followed by boiling in 10 mmol/L citric acid pH 6.0 for 20 min [bromodeoxyuridine (BrdUrd), PDGFR- $\alpha$ , fibroblast-specific protein-1 (FSP-1), F4/80, and osteopontin]. Antibodies and dilutions used were TUNEL according to the manufacturer's instructions (Roche), PDGFR- $\alpha$  (2  $\mu\text{g}/\text{mL}$ ; R&D Systems), CD31 (0.16  $\mu\text{g}/\text{mL}$ ; BD Biosciences), BrdUrd according to the manufacturer's instructions (Labeling and Detection Kit II, Roche), NG2 (1:200, Chemicon), FSP-1 (1:300), F4/80 (1:50, BD Biosciences), and osteopontin (1:100, R&D Systems). Appropriate horseradish peroxidase-conjugated secondary antibodies were applied followed by amplification using the Vectastain ABC system (Vector Laboratories). For immunofluorescence, fluorochrome-conjugated secondary antibodies (Invitrogen) were used and sections were mounted using media containing 4',6-diamidino-2-phenylindole (Vector Laboratories), where appropriate.

Picrosirius red staining was done according to standard protocol using 1% Direct Red 80 diluted in picric acid (Fluka).

**Antibody array.** Antibody arrays (RayBio Mouse Cytokine Antibody Array C series 1000.1) were used according to provided instructions. A total of 500 µg of pooled protein lysate from three different B16/mock or B16/PDGF-C tumors were used. Quantification was digitally done using the Image Reader LAS-1000 Pro software (Fujifilm). Signals were normalized against the internal standard of each membrane. Final signal intensity was taken as the average of two separate experiments.

**PCGF-CC stimulation of NIH 3T3 cells.** NIH 3T3 cells were stimulated with 50 ng/mL PDGF-CC for 6 h at 37°C. Analysis of transcript expression was done using quantitative reverse transcription-PCR (RT-PCR) in relation to L19. The primers used were L19, 5'-GGTGACCTGGATGAGAAGGA-3' (forward) and 5'-TTCAGCTTGTGGATGTGCTC-3' (reverse); FGF-2, 5'-GGCTGCTGGCTTCTAAGTGT-3' (forward) and 5'-CCGTTTGGATCCGAGTTTA-3' (reverse); and osteopontin, 5'-TGCACCCAGATCCTATAGCC-3' (forward) and 5'-CTCCATCGTCATCATCG-3' (reverse).

**Statistical analysis.** All measurements are depicted as average ± SD. All analyses used the Student's double-sided, unpaired *t* test with statistical significance defined as *P* < 0.05.

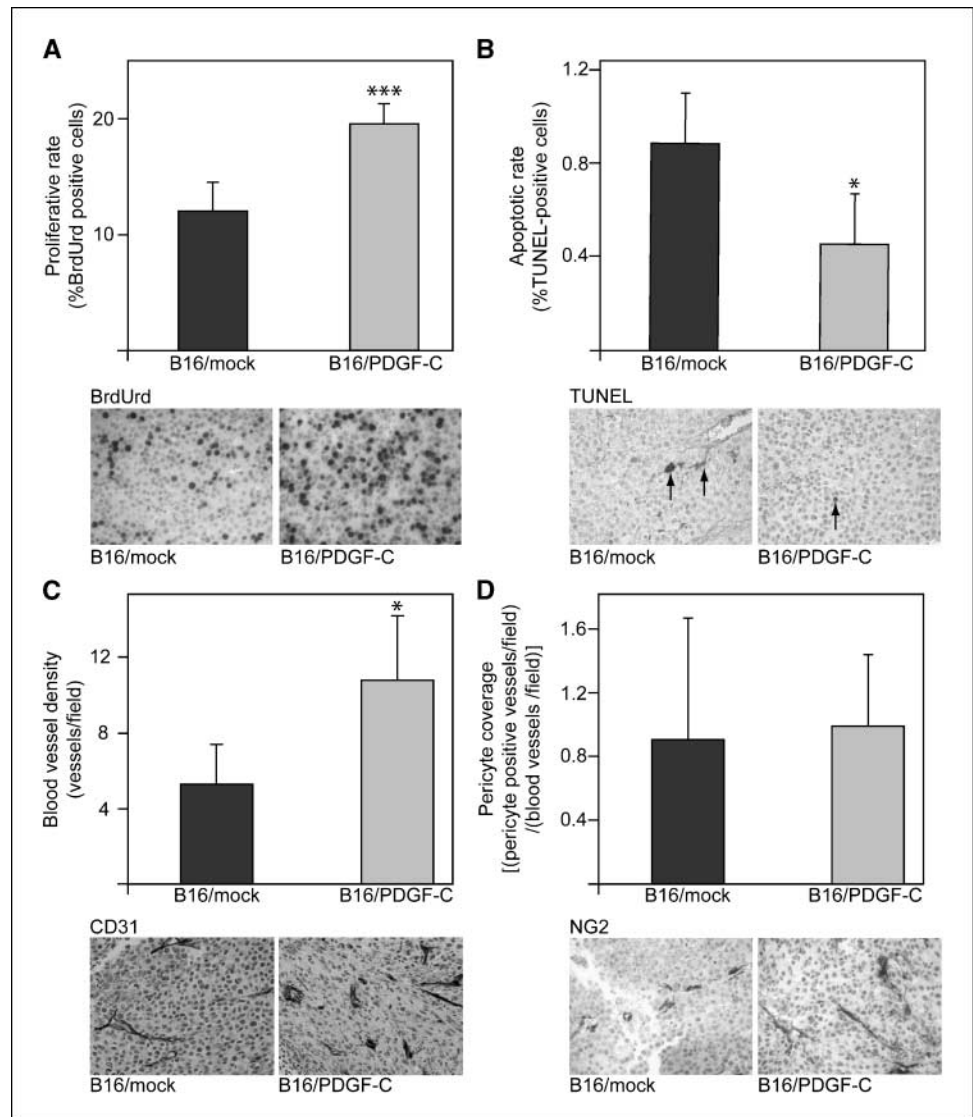
**Results**

**Expression of PDGF-CC by tumor cells and PDGFR-α by stromal cells is an apparent feature of human skin tumors.** To assess the expression pattern of PDGF-CC in a variety of skin

cancers, we made use of tissue arrays composed of normal skin and a large selection of samples from a variety of skin cancers, including melanoma, basal cell carcinoma, and squamous cell carcinoma. Immunohistochemical staining for PDGF-CC revealed prominent expression by the tumor cell compartment in malignant specimens, whereas PDGF-CC was exclusively expressed in hair follicles of corresponding normal skin (Fig. 1A). In particular, production of PDGF-CC by tumor cells was noted in malignant melanomas (Fig. 1A), prompting us to further study the role of PDGF-CC in the development of this disease. To localize cell types expressing the receptor for PDGF-CC (i.e., PDGFR-α) in human melanomas, we performed immunostaining of identical tissue arrays. As detailed in Fig. 1A, normal skin exhibited only very weak staining for PDGFR-α. In contrast, we found abundant expression of PDGFR-α in cells histologically and morphologically identified as fibroblasts populating the stromal compartment of malignant melanoma (Fig. 1A). Thus, we have identified PDGF ligand and receptor expression as an apparent feature of a subset of human malignant melanoma.

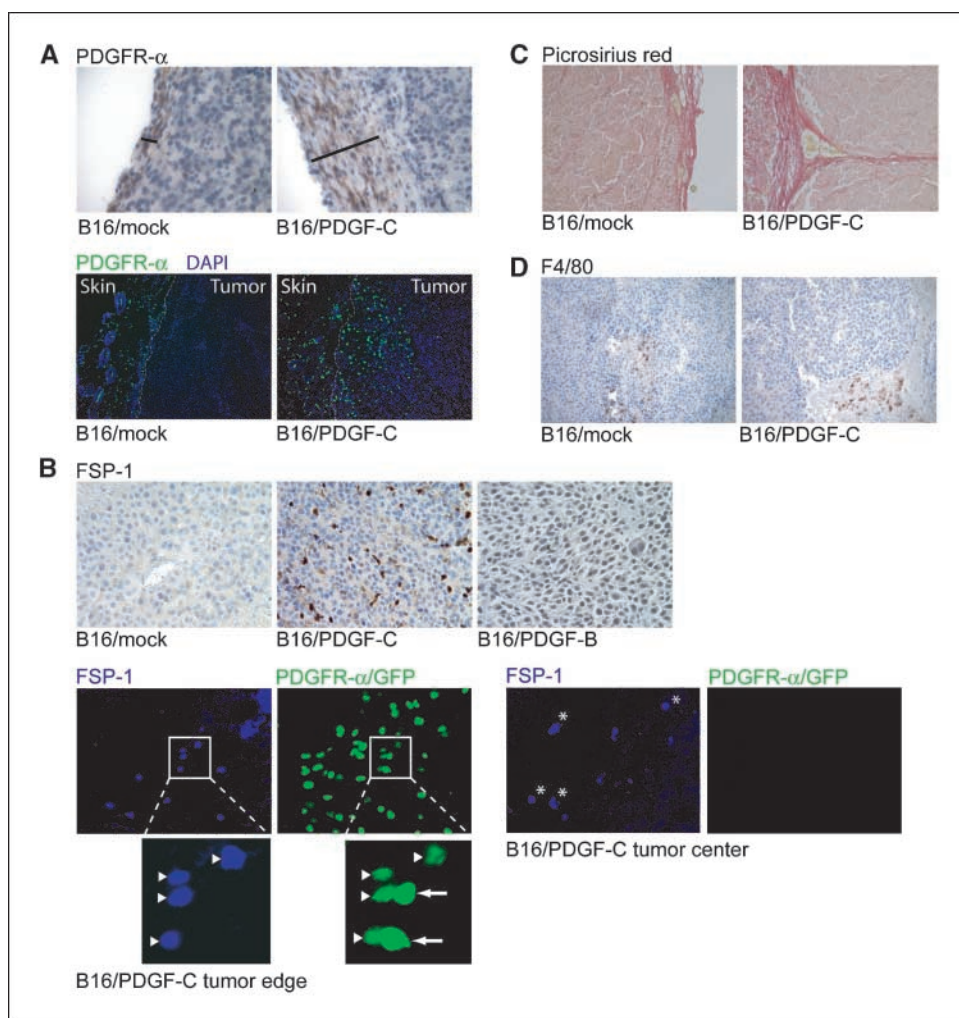
**Expression of PDGFC by tumor cells accelerates tumor growth *in vivo*.** To study the functional implications of paracrine

**Figure 2.** B16/PDGF-C tumors display an increased proliferation, decreased apoptosis, and enhanced angiogenic response. *A*, proportion of BrdUrd positive proliferating cells (*top*) and representative pictures of BrdUrd immunostaining of B16/mock and B16/PDGF-C tumor sections (*bottom*; ×400 magnification). *B*, proportion of TUNEL positive apoptotic cells (*top*) and representative pictures of apoptotic labeling of B16/mock and B16/PDGF-C tumor sections (*bottom*; ×400 magnification). *Arrows*, apoptotic cells. *C*, number of CD31<sup>+</sup> blood vessels per field (*top*) and representative pictures of CD31 immunostaining of B16/mock and B16/PDGF-C tumor sections (*bottom*; ×400 magnification). *D*, pericyte coverage assessed as NG2<sup>+</sup> vessels in relation to number of CD31<sup>+</sup> vessels (*top*). Representative pictures of NG2 immunostaining of B16/mock and B16/PDGF-C tumor sections (*bottom*; ×400 magnification). All quantifications were made on at least four tumors of each type using at least 10 randomly selected fields of vision per tumor. \*, *P* < 0.05; \*\*\*, *P* < 0.001, Student's *t* test.



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**Figure 3.** PDGF-C expression promotes recruitment of CAFs. *A*, top, immunostaining for PDGFR- $\alpha$  in B16/mock and B16/PDGF-C tumor sections ( $\times 400$  magnification). Bars represent the thickness of the fibrous capsule surrounding the tumor. *Bottom*, visualization of infiltrating PDGFR- $\alpha$ <sup>+</sup> cells in PDGFR- $\alpha$ /GFP mice. Representative pictures from B16/mock and B16/PDGF-C tumors ( $\times 100$  magnification). *Dotted line*, boundary between skin and tumor. *B*, top, immunostaining for FSP-1 in B16/mock, B16/PDGF-C, and B16/PDGF-B tumor sections ( $\times 400$  magnification). *Bottom*, immunostaining for FSP-1 (blue) of tumor sections from B16/PDGF-C tumors grown in PDGFR- $\alpha$ /GFP mice (PDGFR- $\alpha$ ; green) at the tumor edge and tumor center ( $\times 400$  magnification). *Arrows*, CAFs of the PDGFR- $\alpha$ <sup>high</sup> subclass; *arrowheads*, the PDGFR- $\alpha$ <sup>low</sup>/FSP-1 subclass of CAFs; *stars*, the FSP-1 subclass of CAFs. *C*, picrosirius red staining for collagen in B16/mock and B16/PDGF-C tumor sections ( $\times 200$  magnification). *D*, immunostaining for the macrophage marker F4/80 of B16/mock and B16/PDGF-C tumor sections ( $\times 200$  magnification).

PDGF-CC/PDGFR- $\alpha$  signaling, we made use of the B16 mouse model of melanoma. B16 tumors display a thin fibrous capsule surrounding the tumor parenchyma but a relative lack of infiltrating stroma (data not shown), making it a suitable model with high sensitivity to determine the effects of paracrine PDGF-CC signaling. To investigate the functional significance of expression of *PDGFC* by tumor cells, we therefore transfected B16 cells with a vector containing the cDNA for full-length mouse *PDGFC* or with empty vector (B16/PDGF-C and B16/mock, respectively). RT-PCR analysis and immunostaining confirmed expression of *PDGFC* transcript and PDGF-CC protein by B16/PDGF-C cells, but not by B16/mock cells (Fig. 1*B* and data not shown). Whereas exceedingly low expression levels of PDGFR- $\alpha$  were detected by quantitative RT-PCR (data not shown), we were unable to detect activated PDGFR- $\alpha$  following stimulation of either B16/mock or B16/PDGF-C cells with PDGF-CC (Fig. 1*C*). Importantly, B16/PDGF-C cells did not display an altered growth rate *in vitro* compared with B16/mock cells (Fig. 1*D*, left), indicating that B16 tumors are not intrinsically dependent on the PDGF/PDGFR system for autocrine growth stimulation, consistent with earlier reports (17). In contrast, when injected into syngeneic C57Bl/6J mice, B16/PDGF-C tumors exhibited a dramatically accelerated growth rate compared with B16/mock tumors (Fig. 1*D*, right). At the completion of the study, mice with B16/PDGF-C tumors presented with an average tumor

volume of  $410 \pm 109 \text{ mm}^3$ , whereas mice with B16/mock tumors displayed a significantly smaller average tumor volume of  $122 \pm 36 \text{ mm}^3$  ( $P < 0.05$ , Student's *t* test). The growth-promoting effects of PDGF-CC on B16 tumors were further confirmed using an independently established mass culture of B16/PDGF-C cells (data not shown).

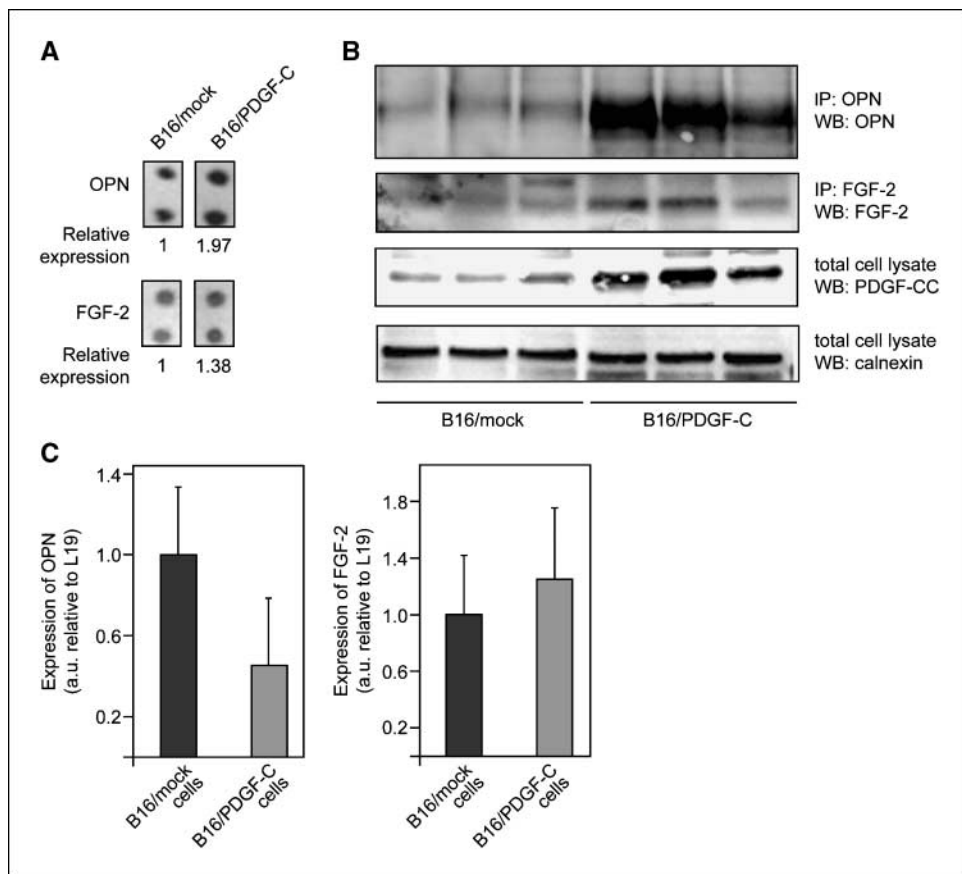
Next, we sought to assess the general effects of *PDGFC* expression on tumor growth characteristics. Quantitation of tumor cell proliferation by incorporation of BrdUrd revealed that B16/PDGF-C tumor cells exhibited a 1.6-fold higher rate of proliferation compared with B16/mock cells (Fig. 2*A*;  $P < 0.001$ , Student's *t* test). Moreover, analysis of tumor cell apoptotic rate using TUNEL staining showed that B16/PDGF-C tumor cells were 1.9-fold less prone to undergo apoptosis compared with B16/mock cells (Fig. 2*B*;  $P < 0.05$ , Student's *t* test). Because various PDGF isoforms are known to stimulate angiogenesis, either by direct or indirect mechanisms, we investigated the angiogenic phenotype in B16/PDGF-C and B16/mock tumors. B16/PDGF-C tumors displayed a significantly higher blood vessel density compared with B16/mock tumors, as assessed by immunostaining for the endothelial cell marker CD31 (Fig. 2*C*;  $P < 0.05$ , Student's *t* test). However, as judged by pericyte coverage and by morphologic criteria, no difference was found in the degree of maturation or in the gross anatomy of the vascular tree in the two different cohorts of B16 tumors (Fig. 2*D*

and data not shown). We conclude that B16/PDGF-C tumors exhibited a faster growth rate due to an increased rate of proliferation and a decreased rate of apoptosis, most likely consequential to an enhanced angiogenic response.

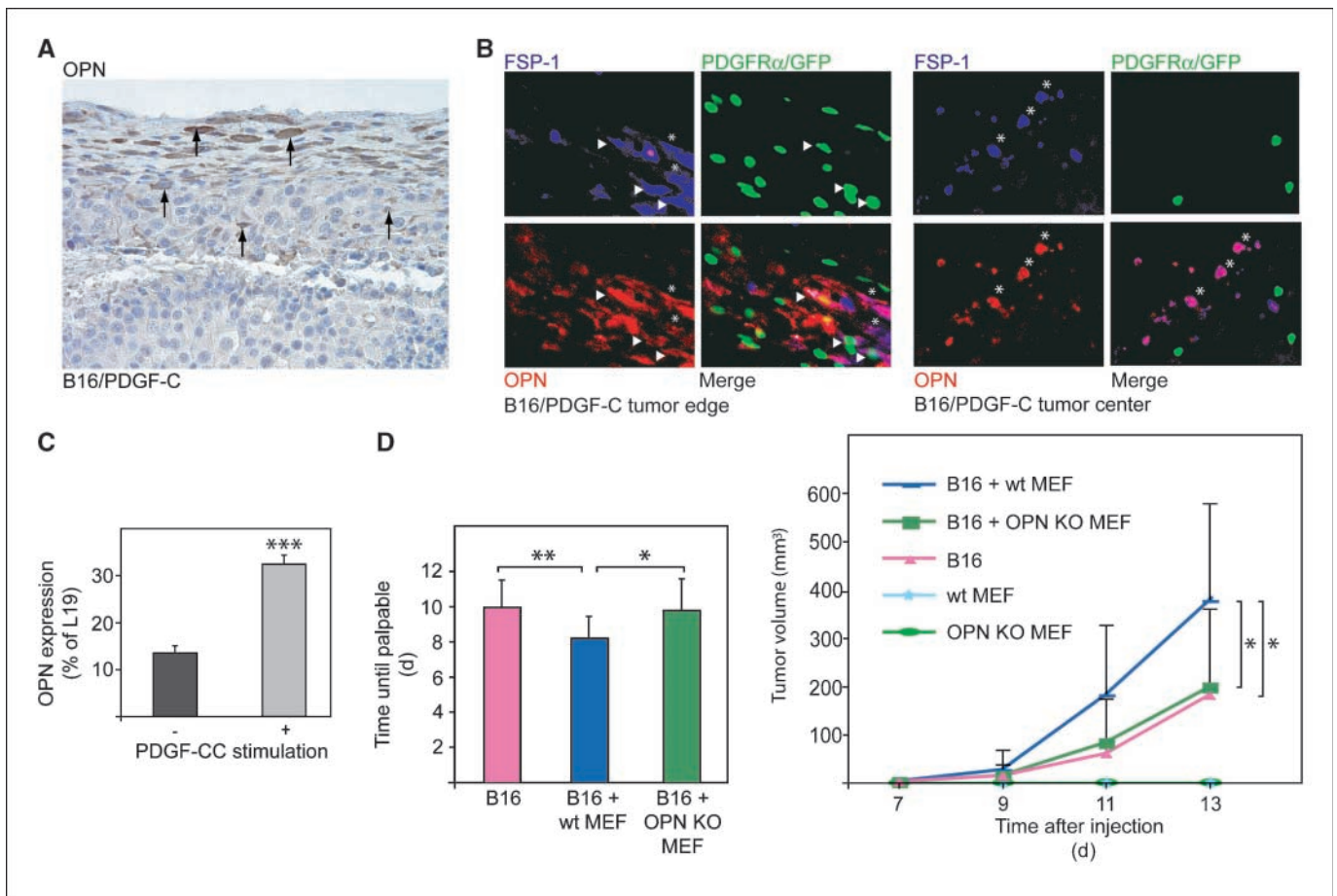
**PDGF-CC induces the recruitment of CAFs into tumors.** Because B16 cells did not express significant levels of PDGFR- $\alpha$  or exhibit growth stimulation consequential to PDGF-C expression (Fig. 1C and D), we analyzed B16/PDGF-C tumors for possible paracrine interactions involving tumor cell-derived PDGF-CC and the stromal compartment. First, we assessed the presence of cells expressing PDGFR- $\alpha$  by immunostaining. The fibrous capsule surrounding B16 tumors consisted predominantly of cells morphologically identified as fibroblasts with prominent expression of PDGFR- $\alpha$  (Fig. 3A, top). Whereas the fibrous capsule was thin and sharply defined in B16/mock tumors, B16/PDGF-C tumors displayed a thicker capsule with a diffuse border with the tumor parenchyma (Fig. 3A, top). To enable easier visualization of cells expressing PDGFR- $\alpha$ , we made use of knock-in mice in which a nuclearly targeted green fluorescent protein (GFP) construct was substituted for one of the PDGFR- $\alpha$  alleles (PDGFR- $\alpha$ /GFP; ref. 22). B16/PDGF-C and B16/mock cells were injected into PDGFR- $\alpha$ /GFP mice and allowed to form tumors, which were excised and analyzed for their content of cells expressing GFP. As shown in Fig. 3A (bottom), whereas B16/mock tumors and the center of B16/PDGF-C tumors were devoid of cells expressing PDGFR- $\alpha$ , the edge of B16/PDGF-C tumors displayed a substantial infiltration of PDGFR- $\alpha$ /GFP<sup>+</sup> cells. To establish the identity of the PDGFR- $\alpha$ <sup>+</sup> cells infiltrating the B16/PDGF-C tumors, we performed immunostaining for the fibroblast marker FSP-1 (S100A4). In contrast to B16/mock tumors, which were devoid of fibroblasts, cells express-

ing FSP-1 were prevalent throughout B16/PDGF-C tumors (Fig. 3B, top). Interestingly, the recruitment of FSP-1<sup>+</sup> cells into B16 tumors was dependent on activation of PDGFR- $\alpha$  because analysis of tumors derived from B16 cells transfected with PDGFB (17), a PDGFR- $\beta$  ligand, revealed a comparable lack of infiltrating stromal fibroblasts expressing FSP-1 (Fig. 3B, top). Consistent with the notion that signaling by PDGFR- $\alpha$  is crucial for the recruitment and phenotype of fibroblasts, coexpression analysis of PDGFR- $\alpha$  and FSP-1 revealed three different populations of infiltrating stromal fibroblasts (Fig. 3B, bottom). On the edge of B16/PDGF-C tumors, a population of cells with high expression of PDGFR- $\alpha$ , as assessed by expression of GFP, but lacking expression of FSP-1, was apparent (designated PDGFR- $\alpha$ <sup>high</sup>; Fig. 3B, bottom, arrows). Second, a significant proportion of cells expressing PDGFR- $\alpha$ , albeit at lower levels, in the surrounding fibrous capsule and on the edge of tumors, also produced FSP-1 (designated PDGFR- $\alpha$ <sup>low</sup>/FSP-1; Fig. 3B, bottom, arrowheads). Finally, a third population of stromal fibroblasts exclusively expressing FSP-1, but not PDGFR- $\alpha$ , resided in the center of B16/PDGF-C tumors but not in B16/mock tumors (designated FSP-1; Fig. 3B, bottom, stars). In addition, all three fibroblast populations expressed the myofibroblast marker  $\alpha$ -smooth muscle actin ( $\alpha$ -SMA) to various degrees, indicating that they are indeed CAFs (data not shown). To further substantiate an increased presence of stromal fibroblasts in B16/PDGF-C tumors compared with B16/mock tumors, we performed picosirius red staining for the presence of interstitial collagen, as fibroblasts are the main producers of collagen-I. Whereas B16/mock tumors mainly exhibited deposits of collagen in the surrounding capsule, B16/PDGF-C tumors displayed large streaks of collagen deposits invading into the tumor mass (Fig. 3C), indicative of an increased

**Figure 4.** B16/PDGF-C tumors show an increased abundance of FGF-2 and osteopontin. A, pooled protein lysates from three separate B16/mock and B16/PDGF-C tumors were applied to antibody arrays. Densitometry was used to quantify the intensity of each spot following normalization to internal standards. B, validation of increased osteopontin (OPN) and FGF-2 levels in B16/PDGF-C tumors using immunoprecipitation and Western blot on separate protein lysates from three tumors of each type. Western blot for PDGF-C verifying increased levels. Calnexin was used as an independent loading control. C, relative expression of transcripts for osteopontin and FGF-2 as measured by quantitative RT-PCR of RNA derived from B16/mock and B16/PDGF-C cell lines, respectively.



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**Figure 5.** Osteopontin is expressed by CAFs and is functionally important for tumor growth. *A*, immunostaining for osteopontin in B16/PDGF-C tumor sections ( $\times 400$  magnification). *B*, immunostaining for FSP-1 (blue) and osteopontin (red) in tumor sections from B16/PDGF-C tumors grown in PDGFR- $\alpha$ /GFP mice (PDGFR- $\alpha$ ; green;  $\times 400$  magnification). Arrowheads, the PDGFR- $\alpha^{\text{low}}$ /FSP-1 subclass of CAFs; stars, the FSP-1 subclass of CAFs. *C*, relative expression of osteopontin transcript, as measured by quantitative RT-PCR, following stimulation of NIH 3T3 fibroblasts with PDGF-CC. *D*, left, latency of B16 tumors injected alone ( $n = 10$ ) or in combination with a 1:1 ratio of wt ( $n = 10$ ) or osteopontin-deficient (*OPN KO*;  $n = 9$ ) MEFs. Right, growth of tumors established from B16 cells coinjected with a 1:1 ratio of wt or osteopontin-deficient MEFs, compared with injection of each cell type separately (MEFs alone;  $n = 3$ ). \*,  $P < 0.05$ ; \*\*,  $P < 0.01$ ; \*\*\*,  $P < 0.001$ , Student's *t* test.

fibroblast presence within the tumor. Additionally, interstitial collagen between the tumor cells was found to be moderately increased in B16/PDGF-C tumors (data not shown).

To investigate whether PDGFR- $\alpha$  designated a population of macrophages, a cell type reported to express PDGFRs on activation, we performed immunostaining for the macrophage marker F4/80. As seen in Fig. 3D, macrophages were prevalent to a similar degree in necrotic areas of both B16/mock and B16/PDGF-C tumors, indicating that macrophages are not recruited into tumors by secretion of PDGF-CC by B16 cells.

**PDGF-CC induces production of tumor growth-promoting factors.** Having documented that ectopic expression of *PDGF-C* in B16 melanoma cells accelerated tumor growth and recruited distinct populations of stromal fibroblasts into tumors, we sought to identify the molecular identity of the tumor growth-promoting factors supplied by the CAFs. We made use of antibody arrays to simultaneously and quantitatively probe the abundance of 96 different secreted growth factors, cytokines, chemokines, and transmembrane receptors in pools of lysates from B16/PDGF-C tumors compared with B16/mock tumors. In agreement with our recent studies, paracrine signaling by PDGF was found to stimulate the secretion of FGF-2 (basic FGF), a prototypical angiogenic

factor (23). Moreover, B16/PDGF-C tumor lysates contained a significantly higher concentration of osteopontin (SPP1), a soluble extracellular matrix protein with known effector functions in tumor growth, angiogenesis, and metastasis. As assessed by densitometric quantitation of two independent hybridizations of the antibody arrays, FGF-2 and osteopontin were present at 1.4- and 2-fold higher abundance, respectively, in lysates from B16/PDGF-C tumors compared with B16/mock tumors (Fig. 4A). The increased presence of PDGF-CC, FGF-2, and osteopontin in B16/PDGF-C tumor lysates was further validated by an immunoprecipitation and Western blot strategy using materials from three independent B16/PDGF-C and B16/mock tumors. The results corroborated an increased expression of PDGF-CC, as expected, and a dramatically increased presence of both FGF-2 and osteopontin in lysates from B16/PDGF-C compared with B16/mock tumors (Fig. 4B). To exclude the possibility that intrinsic differences in B16/PDGF-C and B16/mock cells accounted for the augmented secretion of FGF-2 and osteopontin, we performed quantitative RT-PCR analyses of RNA isolated from B16/PDGF-C and B16/mock cells. As shown in Fig. 4C, expression of neither FGF-2 nor osteopontin by B16 cells was increased following transfection of *PDGF-C*, indicating that the higher production of

FGF-2 and osteopontin in whole tumor lysates was the result of paracrine signaling events induced by PDGF-CC.

**Osteopontin is produced by CAFs in B16/PDGF-C tumors and confers growth-stimulatory functions.** We decided to focus our efforts on the regulation, expression, and functional significance of osteopontin by stromal fibroblasts in B16/PDGF-C tumors. To determine which cell type within B16 tumors was responsible for the expression of osteopontin, we performed immunostainings. Osteopontin was found to be expressed by cells populating the fibrous capsule surrounding the tumor and by single cells infiltrating B16/PDGF-C tumors (Fig. 5A). Coimmunostaining analysis revealed that most cells producing osteopontin in the tumor capsule were of the PDGFR- $\alpha^{\text{low}}$ /FSP-1 class of CAFs, as they expressed all three proteins (Fig. 5B, *arrowheads*), although a subset of fibroblasts resident in the tumor capsule of the FSP-1 class also produced osteopontin (Fig. 5B, *stars*). The majority of osteopontin-producing cells within the tumor parenchyma were of the FSP-1 class, as they did not express PDGFR- $\alpha$  (Fig. 5B, *stars*). Thus, we conclude that osteopontin is predominantly expressed by CAFs in B16/PDGF-C tumors. Furthermore, we stimulated cultured fibroblasts with PDGF-CC and assessed expression of osteopontin. As detailed in Fig. 5C, fibroblasts expressed high amounts of osteopontin, and stimulation with PDGF-CC for 6 hours increased the production even further, by 2.4-fold compared with unstimulated fibroblasts, showing that the expression of osteopontin is directly regulated by signaling induced by PDGF-CC in fibroblasts.

Finally, we sought to assess the functional significance of the expression of osteopontin by CAFs. To this end, we established a coinjection model of B16 melanoma cells with MEFs in C57Bl/6j severe combined immunodeficient mice. MEFs isolated from wt mice (wt MEFs; ref. 21) were coinjected with B16 melanoma cells at a ratio of 1:1. As shown in Fig. 5D, wt MEFs reduced the latency of B16 tumors from  $10 \pm 1.5$  to  $8.2 \pm 1.2$  days ( $P < 0.01$ , Student's *t* test). Moreover, wt MEFs conferred a significant growth advantage to established B16 tumors (Fig. 5D;  $P < 0.05$ , Student's *t* test). In contrast, MEFs isolated from osteopontin-deficient mice (21) and coinjected with B16 melanoma cells neither affected the latency of tumors ( $9.8 \pm 1.8$  days) nor accelerated the growth of established tumors (Fig. 5D), indicating that osteopontin supplied by CAFs is functionally important for the growth of B16 tumors.

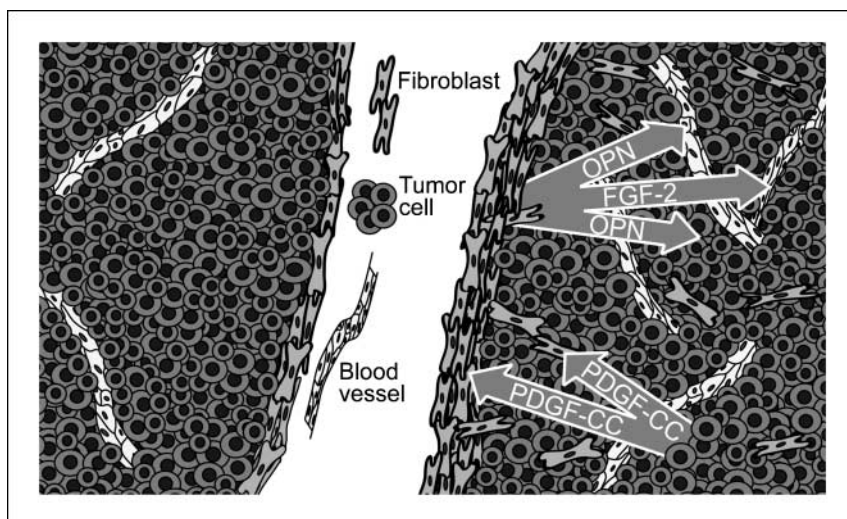
Thus, we conclude that PDGF-CC enhances the growth of B16 tumors by recruitment of CAFs that secrete osteopontin.

## Discussion

Herein we present evidence for a paracrine signaling circuitry involving tumor cell-derived PDGF-CC signaling to PDGFR- $\alpha$  expressed by stromal fibroblasts in human skin malignancies. We further show a functional significance of paracrine PDGF-CC signaling in the recruitment of CAFs into experimental mouse melanoma, thereby augmenting both tumor growth and angiogenesis (Fig. 6). The molecular effectors of the promotion of tumorigenesis were identified as the prototypical angiogenic factor FGF-2 and the diffusible extracellular matrix protein osteopontin (Fig. 6). Accordingly, fibroblast-supported tumor growth was dependent on expression of osteopontin in coinjection studies. Hence, we have revealed a paracrine signaling network involving PDGF-CC that serves to regulate the recruitment and phenotype of CAFs into tumors and which is readily available for therapeutic intervention (Fig. 6).

**Recruitment of CAFs into tumors.** CAFs are known to modulate tumorigenic properties of neoplastic cells, including proliferation, apoptosis, and angiogenesis (6). Experiments involving coinjection of fibroblasts of different origin and tumor cells show that, in contrast to normal fibroblasts, CAFs promote tumor growth (5). Moreover, recent studies have revealed extensive changes in the phenotype, and even the genotype, of CAFs compared with their normal counterparts (9, 10). However, the source for recruitment of stromal fibroblasts into tumors has not been clearly defined yet. Whereas local, resident fibroblasts are in many cases abundant and the most likely pool for recruitment, there is also evidence suggesting that bone marrow-derived mesenchymal stem cells are recruited into experimental tumors (24). There is abundant evidence that PDGF-CC induces fibrosis in a range of tissues, including liver, kidney, and heart (18, 25, 26). Our studies reveal that expression of PDGF-CC by tumor cells serves to engage fibroblasts also in the malignant process. Interestingly, the recruited fibroblasts were of different subtypes, as defined by their expression of PDGFR- $\alpha$ , FSP-1, and  $\alpha$ -SMA. Paradoxically, not all of the CAF subtypes displayed PDGFR- $\alpha$  at readily detectable levels, expression of which would have been assumed to be required for recruitment by PDGF-CC. In addition, a majority of the

**Figure 6.** Schematic illustration of the effect of PDGF-CC expression by tumor cells. Malignant cells (*dark gray*) produce PDGF-CC that signals in a paracrine manner to recruit fibroblasts (*light gray*), thereby promoting the formation of a thicker fibrous capsule surrounding the tumor and the migration of fibroblasts into the tumor mass. CAFs produce osteopontin and FGF-2, which in turn exert tumor growth stimulatory and proangiogenic effects (endothelial cells are colored white).





fibroblasts within the tumor parenchyma that expressed the growth-stimulatory protein osteopontin expressed FSP-1, but not PDGFR- $\alpha$ . We speculate that a progenitor population of stromal fibroblasts, which express high levels of PDGFR- $\alpha$ , are recruited and expanded by tumor-derived PDGF-CC and subsequently educated by the tumor microenvironment into mature and tumor growth-promoting CAFs, denoted by the activated fibroblast markers FSP-1 and  $\alpha$ -SMA. Interestingly, a similar role has been described for PDGFR- $\beta$  in determining pericyte fate, that is, PDGFR- $\beta$  denotes a progenitor population of pericytes that is recruited to tumor blood vessels and subsequently differentiated into fully mature pericytes distinguished by expression of NG2, desmin, and  $\alpha$ -SMA, while losing expression of PDGFR- $\beta$  (27). Intriguingly, PDGFR- $\alpha$  is a marker for mesenchymal stem cells (28), and PDGF-CC has been identified as an autocrine growth factor for Ewing's sarcoma, a cancer thought to originate from mesenchymal stem cells (29). The notion that growth-promoting mesenchymal stem cells are recruited into tumors by PDGF-CC warrants further examination.

**CAF effector functions aid in tumor growth and progression.** Stromal fibroblasts are rich sources for growth factors, survival factors, and proangiogenic factors during wound healing (30), as well as in tumorigenesis (4, 6, 31, 32). Nevertheless, the molecular identity of factors of direct functional importance for the tumor growth-promoting effects or for the maintenance of the CAF phenotype is still not understood in detail. A survey of angiogenic inducers in a xenograft study showed that all factors, apart from VEGF-A, were produced in higher quantities by stromal cells as compared with the overt tumor cells (33). Moreover, a recent study using laser capture microdissection of normal and prostate cancer-derived stroma identified an autocrine loop within CAFs involving the chemokine CXCL14. Here, CXCL14 was found to be an effector of the stimulatory support provided to the tumor in terms of regulation of angiogenesis.<sup>4</sup> Another chemokine, fibroblast-derived CXCL12/SDF-1, serves to recruit endothelial progenitor cells into the neovasculature of tumors, thereby promoting angiogenesis and tumor growth (34). Finally, using mice expressing GFP under the VEGF promoter, Fukumura and colleagues showed a dramatic induction of VEGF promoter activity in stromal cells in spontaneous mammary tumors or on implantation of solid tumors (35). Indeed, consistent with this, an inability of tumor cells to produce VEGF-A mandates recruitment of VEGF-secreting stromal fibroblasts in a PDGFR- $\alpha$ -dependent manner (15).

We have recently identified FGF-2 derived from stromal fibroblasts as a crucial mediator of the angiogenic response in cervical squamous cell carcinoma (23). The production of FGF-2 was attenuated by administration of PDGFR inhibitors, yielding therapeutic efficacy in a stringent genetically engineered mouse model of cervical cancer (23). Consistent with our earlier study, we here found that FGF-2 is present in higher abundance in tumors expressing *PDGFC*. In addition, we found that stromal fibroblasts within B16/PDGF-C tumors produce high levels of osteopontin. Intriguingly, FGF-2 and osteopontin are known to act in concert to promote tumor angiogenesis (36). Osteopontin is a soluble extracellular matrix protein harboring an RGD site with a known function in suppression of apoptosis, promotion of angiogenesis, and induction of metastasis (37). Whereas many cell-surface

proteins are known to bind osteopontin, including CD44 and  $\alpha_v$ ,  $\alpha_5$ ,  $\beta_1$ , and  $\beta_3$  integrins, the exact signaling receptor(s) for the various functions of osteopontin is not known. In agreement with our finding of osteopontin as a growth-stimulatory factor for mouse melanoma, osteopontin was identified by molecular profiling as a progression marker for human melanomas (38). Furthermore, in a recent study, osteopontin was part of a 26-gene expression profile with potent predictive power for good or bad prognosis of breast cancer patients (39). High expression of osteopontin corresponded to a bad prognosis for recurrence of metastatic breast cancer, suggestive of functional importance also in other cancers than melanoma.

Further evidence for a role for CAF-derived osteopontin in tumor biology comes from a study in which PDGFR- $\alpha^+$  CAFs were isolated from a transgenic mouse model of squamous cell carcinoma of the skin. In contrast to fibroblasts isolated from nontransgenic littermates, PDGFR- $\alpha^+$  CAFs from K14-HPV16 mice expressed abundant levels of osteopontin.<sup>5</sup> In addition, in agreement with our studies, and with the notion that the tumor stroma is in many aspects similar to a wound that does not heal (40), an analogous situation was recently described for skin wound healing, during which macrophage-derived PDGF(s) induced production of osteopontin by reactive fibroblasts (41). In this context, osteopontin hindered wound healing and induced excessive fibrosis. Taken together with our data, osteopontin seems to be of particular importance for various aspects of skin pathology, begging the question whether fibroblast-derived osteopontin constitutes a general therapeutic target for skin malignancies, a question that deserves further studies. Osteopontin was recently also identified as a factor necessary for systemic instigation of indolent tumors by activating and recruiting bone marrow-derived cells (42). Whether osteopontin in addition serves to directly regulate the recruitment and phenotype of CAFs remains to be studied. However, mice deficient for osteopontin display fewer interstitial fibroblasts in a mouse model of renal fibrosis (43).

**Therapeutic targeting of CAFs.** The notion of targeting CAFs to inhibit tumor growth and progression is attractive due to the increasing identification of stimulatory factors derived from the tumor stroma. Targeting of stromal fibroblast effector functions by drugs inhibiting the action of osteopontin, FGF-2, CXCL12, CXCL14, and many more, singularly or in combination, holds promise of producing therapeutic efficacy. In addition, approaches to prevent the recruitment and phenotypic conversion of CAFs are highly warranted. Based on our studies, as well as earlier work (14, 15, 23), we propose antagonism of paracrine signaling by PDGF-CC and PDGFR- $\alpha$  as one such strategy. Recent genetic evidence supports a functional role for epithelial-mesenchymal cross talk directed by PDGFR- $\alpha$  during the embryonal development of the palate (44). We speculate that pharmacologic disruption of such signaling may be fruitful also in treating various types of cancers. Tyrosine kinase inhibitors incorporating action against the PDGFRs, such as imatinib, sunitinib, and sorafenib, are already in clinical use with demonstrable efficacy (45). Consistent with this idea, treatment with imatinib attenuates fibroblast support and tumor growth in mouse models of cervical carcinoma and PDGF-CC-induced hepatocellular carcinoma (23, 46). However, in a small phase II trial, where 16 evaluable patients with metastatic

<sup>4</sup> M. Augsten, C. Hägglöf, A. Östman, et al., personal communication.

<sup>5</sup> N. Erez, D. Hanahan, et al., personal communication.



melanoma had received treatment with imatinib, no objective clinical efficacy was observed (47). There may be several reasons for this, including the low number of patients included in the trial and the unknown expression status of *PDGFC*, its activating enzyme tissue plasminogen activator (20), and stromal PDGFR- $\alpha$  by these tumors. Moreover, experience from the past years of clinical trials using small-molecule tyrosine kinase inhibitors points out that clinical efficacy is more likely if the target is genetically altered by mutation. In contrast, inhibition by neutralizing antibodies has displayed demonstrable efficacy on stromal targets, as in the case of inhibition of VEGF-A signaling by bevacizumab. Stromally expressed PDGFR- $\alpha$  would likely appear in a non-mutated form, making inhibition of PDGF ligands by neutralizing antibodies a more attractive therapeutic alternative from an empirical point of view.

Nevertheless, it is likely that therapeutic modalities targeting the tumor stroma will prove to be most efficacious in combination with simultaneous targeting of other tumor compartments. Rational drug combinations would conceivably weaken the stromal proangiogenic, progrowth, and antiapoptotic support, thereby sensitizing the tumor to conventional chemotherapeutic drugs or antiangiogenic treatments. It is imperative that the substances used for inhibition are specific for their targets to avoid excessive side effects from combining several drugs. In fact, several early

phase I studies of the combination of imatinib with chemotherapeutic drugs have been terminated due to disproportionate toxicity (48, 49). Hence, efforts to effectively target the tumor stroma should be helped by the development of more specific inhibitors, such as neutralizing PDGF-CC antibodies. In conclusion, mounting evidence points to paracrine PDGF signaling as being crucial for the recruitment and phenotypic conversion of CAFs, and provides further rationale for clinical testing of the concept of therapeutic targeting of stromal fibroblasts in cancer.

## Disclosure of Potential Conflicts of Interest

No potential conflicts of interest were disclosed.

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