Lyme Disease Testing by Large Commercial Laboratories in the United States

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Background. Laboratory testing is helpful when evaluating patients with suspected Lyme disease (LD). A 2-tiered antibody testing approach is recommended, but single-tier and nonvalidated tests are also used. We conducted a survey of large commercial laboratories in the United States to assess laboratory practices. We used these data to estimate the cost of testing and number of infections among patients from whom specimens were submitted.

Methods. Large commercial laboratories were asked to report the type and volume of testing conducted nationwide in 2008, as well as the percentage of positive tests for 4 LD-endemic states. The total direct cost of testing was calculated for each test type. These data and test-specific performance parameters available in published literature were used to estimate the number of infections among source patients.

Results. Seven participating laboratories performed approximately 3.4 million LD tests on approximately 2.4 million specimens nationwide at an estimated cost of $492 million. Two-tiered testing accounted for at least 62% of assays performed; alternative testing accounted for <3% of assays. The estimated frequency of infection among patients from whom specimens were submitted ranged from 10% to 18.5%. Applied to the total numbers of specimens, this yielded an estimated 240 000 to 444 000 infected source patients in 2008.

Discussion. LD testing is common and costly, with most testing in accordance with diagnostic recommendations. These results highlight the importance of considering clinical and exposure history when interpreting laboratory results for diagnostic and surveillance purposes.

Keywords. Lyme disease; infection; United States; diagnostic testing; cost.

Lyme disease (LD) is caused by Borrelia burgdorferi, a bacterium transmitted through the bite of infected Ixodes species ticks. Nearly 30 000 confirmed cases were reported to the Centers for Disease Control and Prevention (CDC) in 2008 [1], ranking LD among the 10 most commonly reported nationally notifiable diseases in the United States. LD is a geographically focal illness, occurring predominantly in the northeastern and north-central states.
immunosorbent assay [ELISA] or enzyme immunoassay [EIA]) using whole-cell, recombinant, or synthetic peptide antigens or, rarely, an immunofluorescence assay (IFA). If the results of the first test are positive or indeterminate, supplementary Western blot analysis for immunoglobulin G (IgG) or immunoglobulin M (IgM) anti–*Borrelia burgdorferi* antibodies are performed to increase testing specificity. As with other serologic tests, the sensitivity and specificity of this 2-tiered approach vary by stage of disease. Two-tiered testing is relatively insensitive (<40%) during early illness, characterized by EM rash. It is reasonably sensitive (>87%) and specific (99%) when used for diagnostic testing of disseminated LD [13]. For this reason, the CDC recommends this 2-tiered approach primarily for patients having signs and symptoms of disseminated disease. Although not generally recommended or cleared by the US Food and Drug Administration (FDA), alternative tests (eg, polymerase chain reaction [PCR], urine antigen test) are used by some providers [14].

In this article, we present the results of a survey regarding LD testing performed by large commercial laboratories in the United States. These data were originally collected as part of a larger survey of tick-borne diseases (Connally et al, manuscript in preparation). Collaborators included investigators participating in the TickNET program, a network of public health partners created in 2007 to foster collaboration on surveillance, research, education, and prevention for tick-borne diseases. Primary outputs of the current study were (1) total number and type of LD tests performed nationwide by large commercial laboratories, and (2) percentage of positive tests submitted from 4 states where LD is endemic. We used these data to establish a baseline for laboratory testing practices, compare reported practices to published recommendations, estimate the cost of LD testing in the United States, and provide a national estimate of the number of infections among source patients from whom samples were submitted.

**METHODS**

Representatives from 7 large commercial laboratories (ARUP, Clinical Laboratory Partners, Focus Diagnostics, Laboratory Corporation of America [LabCorp], Mayo Clinic Laboratories, Quest Diagnostics, and Specialty Laboratories) were asked to participate. These laboratories accounted for >76% of LD tests reported to health departments in the 4 endemic states (Connecticut, Maryland, Minnesota, and New York), in 2008. In addition, we attempted to include laboratories known to provide alternative methods of LD testing. Representatives at participating laboratories were asked to complete a written survey regarding the number of tests performed by their laboratory in 2008 for 14 different serologic assays or assay combinations (eg, ELISA/EIA with reflex to Western blot), 7 PCR tests distinguished by specimen type (blood, skin, cerebrospinal fluid [CSF]/synovial fluid, urine, semen, breast milk, and other), and 4 culture tests distinguished by specimen type (skin, synovial fluid, skin/synovial fluid, or other). In addition, respondents were asked to report the number of direct visualization, urine antigen, CSF antibody, and any other diagnostic tests performed for LD. Respondents were asked to report the percentage of tests positive by diagnostic assay for residents of 4 endemic states (Connecticut, Maryland, Minnesota, and New York). The number of tests and percentage positive by test type were compiled across all laboratories. This research was considered exempt from human subjects review by the CDC and Yale University ethics committees.

To estimate the total direct cost of LD testing, median charges by commercial laboratories for each of the following test types were obtained from Wormser et al [15]: whole-cell ELISA ($127), C6 ELISA ($180), and IgM and IgG Western blot tests ($264 combined). These costs were applied to the number of reported tests. For this analysis, we assumed the IFA test to equal the cost of whole-cell ELISA, and the individual Western blot tests to cost exactly half ($132) of the total combined test. We calculated the cost of 2-tiered testing as the cost of the first tier plus the cost of the second tier when first tier testing was positive.

The frequency of positive results as reported by laboratories reflects a combination of true-positive, false-positive and false-negative test results. Therefore, to estimate the true frequency of infection among all specimens submitted to participating laboratories, it was necessary to correct the reported rate of positive tests (observed percentage positive) for the sensitivity and specificity of the assays used (see Supplementary Data for methods). The result, the percentage of true infections, was multiplied by the total number of specimens tested by participating laboratories to estimate the total number of infections among source patients nationwide.

**RESULTS**

All 7 large commercial laboratories agreed to participate; none of the laboratories known to perform alternative testing agreed to participate. Responding laboratories performed a total of 3 351 732 LD tests on 2 432 396 specimens in 2008 (Table 1). Sixty-two percent of tests were conducted using a 2-tiered approach and 38% were conducted as stand-alone tests. As individual tests, PCR, CSF antibody, stand-alone C6 peptide ELISA, IFA, culture, and urine antigen tests accounted for ≤1% of assays performed. For Western blot tests alone (without preceding ELISA/EIA), 48% were IgM Western blots, 49% were IgG Western blots, and 3% were IgM/IgG combination Western blot tests.

Laboratory testing in the 4 endemic states accounted for 1 053 445 (31%) tests conducted nationwide by participating...
laboratories. For comparison, these 4 states accounted for 36% of all LD cases reported to the CDC during 2007–2009 [1, 16, 17]. The majority (68%) of tests were 2-tiered ELISA/EIA with Western blot reflex (Table 2). As with the national data, ≤1% of each of the following diagnostic LD tests was conducted: PCR, CSF antibody test, stand-alone ELISA (whole-cell and C6 peptide), and culture. There were no urine antigen tests conducted for residents of these states. Five laboratories (responsible for >48% of all tests conducted by participating laboratories) reported complete data on percentage positive for all test types for the 4 states. Aggregate results from these laboratories are presented in Table 2. For the 2-tiered tests, the percentage positive for tests from the 4 states was 5.8% when using the ELISA/EIA tests were positive on 11.4% of sera. The percentage positive for IgM antibodies and 6.5% for IgG. Stand-alone tests were positive for IgM/IgG combination 82 <1 ... Given an overall frequency of positive first-tier assays of 11.89% (Table 3), the estimated total direct cost for 2-tiered tests was approximately $336 million. Additionally, expenditures for stand-alone Western blot and ELISA/IFA/C6 tests totaled $117 and $39 million, respectively. Taken together, these figures amount to $492 million.

Presented in Table 3 are the frequency of positive 2-tiered and EIA/ELISA tests reported by 5 national laboratories for specimens from Connecticut, Maryland, Minnesota, and New York. Also included are the parameters used to estimate the percentage of true infections [18–23]. The overall estimated percentage of true infections among patients for whom samples were tested was 12% (see Supplementary Data). Sensitivity analysis indicates that this overall value is robust, remaining relatively stable regardless of the proportion of specimens derived from patients with early vs later stages of infection. When the data were evaluated for individual states by laboratory, the estimated percentage of true infections varied from 10% in Maryland to 18.5% in Minnesota. Multiplying these percentages by the total number of specimens tested yielded an estimate of 288 000 infected source patients in the United States (range, 240 000–444 000).

**DISCUSSION**

In this survey, we found that approximately 3.4 million LD tests were conducted by participating laboratories in 2008, at an estimated cost for laboratory services of $492 million. Most LD testing was in accordance with current recommendations; at least 62% of tests conducted nationwide utilized the 2-tiered procedure recommended by the US Public Health Service agencies and the Infectious Diseases Society of America [2]. For samples tested by Western blot alone, it is possible that some...
were first evaluated by EIA/ELISA at a smaller (e.g., hospital-based) laboratory before being sent to a participating laboratory. Therefore, the true percentage of samples tested using a 2-tiered approach may be higher than 62%. These results may not be generalizable to laboratories that did not participate in the survey. In particular, the frequency of testing by alternative methods is expected to be higher at laboratories that did not participate in the survey.

A previous analysis using marketing data from 1995 estimated that <$100 million dollars was spent annually on LD tests [24–26]. In a more geographically limited study, Strickland et al reported that nearly 30 000 LD tests were conducted for Maryland residents in 1995, at a cost of >$2 million [27]. We estimated a total direct laboratory cost of $492 million. This value reflects the amount charged by commercial laboratories that is ultimately paid by insurance companies, Medicare/Medicaid, the patient, and/or the ordering medical center (e.g., hospitals, clinics). It does not include additional handling charges that may be incurred by patients, discounts offered by laboratories, charges for PCR or other less common tests, or tests performed by non-participating laboratories. Recently, Branda et al proposed using 2 EIAs as an alternative to the standard 2-tiered approach as a means of preserving the sensitivity and specificity of testing, while reducing costs [28]. Based on our findings, this approach would reduce the national cost estimate by approximately $57 million per year.

Overall, participating laboratories tested 2.4 million specimens for LD. When multiplied by the estimated percentage of true infections (12%), this yields 288 000 infected source patients in the United States, approximately 10 times higher than the number of cases reported to the CDC in 2008. Under-reporting is a common feature of routine surveillance, and the values here are consistent with what has been previously reported for LD [29–32]. It should be noted that our estimate of the percentage of true infections was relatively insensitive to assumptions regarding the frequency of early infection among source patients (see Supplementary Data).

Our estimate of infected source patients is subject to several limitations. First, the observed percentage of positive tests is based on samples from 4 states. The remaining samples are assumed to have come mostly from patients in other endemic states who have a similar risk of infection. This assumption is supported by the observation that the 4 states account for 31% of all samples and 36% of LD cases reported nationwide, confirming that diagnostic samples are generated in proportion to where the disease occurs. Second, we used the percentage of positive values for tests conducted by only 5 large commercial laboratories in 4 endemic states (representing approximately 15% of nationwide data). These were the only laboratories that provided complete responses to all questions. Results from these laboratories may not be representative of results from all other large commercial laboratories, and the percentage of positive values found for these states may not be representative. However, together, these laboratories conducted a substantial proportion (>45%) of all the tests performed by the participating laboratories. Last, to calculate the percentage of true infections, we computed an average value for sensitivity and specificity for each test using data presented in the published literature. This method does not account for the variability that might exist between laboratories or test kits.

Two study limitations may have led to overestimating the number of infected source patients. We assumed that 1 specimen was submitted for every patient; however, it is likely that multiple specimens may have been submitted for at least some patients. For example, if 85% of patients had a single specimen, 10% had 2 specimens, and 5% had 3 specimens tested, then the overall estimate would be reduced by 17%. Also, the estimate is potentially influenced by individuals who were
seropositive as a result of previous infection but did not have active infection at the time of testing. At least 1 study indicates that some successfully treated individuals can maintain a seropositive status for up to 10 years [33].

There are also several factors to suggest that 288,000 is an underestimate of the total number of infections that occurred in the United States in 2008. First and foremost, it does not address infection in individuals for whom no testing is sought (ie, persons diagnosed clinically based on the presence of an EM rash) or for whom no testing data were available. In addition, this estimate is based on numbers of specimens submitted for LD testing at only those participating laboratories (the source population). Our analysis did not consider testing done at smaller laboratories, clinics, hospitals, etc. Data from a related survey indicate that these smaller facilities account for at least another 14% of tests run for residents of the 4 endemic states (unpublished data, CDC). Serologic testing for the diagnosis of LD has been complicated by inappropriate and excessive use and may be a substantial misuse of healthcare resources [34,35]. Even when serologic testing is ordered in endemic areas, it may be unwarranted clinically. The low percentage of positive values reported in this study for tests conducted in 4 endemic states support this claim. A study by Fix et al found that the majority of patients who presented with a tick bite had serologic tests ordered for the detection of antibodies to B. burgdorferi, although none of the patients ever developed LD symptoms [36]. Serologic tests conducted for LD at the time of tick bite are not useful because the patient has not yet developed a detectable antibody response to infection. Given the large volume of testing nationally, small differences in test specificity would be expected to have a large impact on the number of false-positive results generated, possibly promoting misdiagnosis. False-positives may occur more often for self-referred patients, and for those presenting with nonspecific symptoms from nonendemic areas where the pretest likelihood of disease is low [37,38]. Such results can lead to unnecessary antibiotic treatment, which in turn may be associated with adverse events [25,39].

In conclusion, this survey of laboratories has provided a baseline for laboratory testing practices and the cost of LD testing in the United States, and has provided a national estimate of the number of infected source patients. Given the large number of tests for LD and potential for false results, it is important to consider clinical and exposure history in conjunction with laboratory results for diagnosis and classification of LD for surveillance purposes.

**Supplementary Data**

Supplementary materials are available at *Clinical Infectious Diseases* online (http://cid.oxfordjournals.org). Supplementary materials consist of data provided by the author that are published to benefit the reader. The posted materials are not copyrighted. The contents of all supplementary data are the sole responsibility of the authors. Questions or messages regarding errors should be addressed to the author.

**Notes**

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