Reward expectation regulates brain responses to task-relevant and task-irrelevant emotional words: ERP evidence

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Abstract
We investigated the effect of reward expectation on the processing of emotional words in two experiments using event-related potentials (ERPs). A cue indicating the reward condition of each trial (incentive vs non-incentive) was followed by the presentation of a negative or neutral word, the target. Participants were asked to discriminate the emotional content of the target word in Experiment 1 and to discriminate the color of the target word in Experiment 2, rendering the emotionality of the target word task-relevant in Experiment 1, but task-irrelevant in Experiment 2. The negative bias effect, in terms of the amplitude difference between ERPs for negative and neutral targets, was modulated by the task-set. In Experiment 1, P31 and early posterior negativity revealed a larger negative bias effect in the incentive condition than that in the non-incentive condition. However, in Experiment 2, P31 revealed a diminished negative bias effect in the incentive condition compared with that in the non-incentive condition. These results indicate that reward expectation improves top-down attentional concentration to task-relevant information, with enhanced sensitivity to the emotional content of target words when emotionality is task-relevant, but with reduced differential brain responses to emotional words when their content is task-irrelevant.

Key words: reward expectation; emotional Stroop; negative bias; event-related potential

Introduction
A growing body of evidence indicates that attention and motivation interact with one another. Selective attention allocates limited processing resources in a space- or feature-based manner to stimuli that are central to current behavioral goals (Kastner and Ungerleider, 2000; Corbetta and Shulman, 2002; Egner and Hirsch, 2005; Polk et al., 2008), while the motivational system encodes incentive value, which defines and weights task goals to energize behavior (Robbins and Everitt, 1996; Schultz, 2000; Pessoa, 2009; Pessoa and Engelmann, 2010; Chiew and Braver, 2011; Chelazzi et al., 2013).

Although the mechanisms involved in the interaction between attention and motivation are still not clear, it was highlighted recently that motivational factors may exert a strong influence on task performance by enhancing executive function and task concentration (Huguet et al., 2004; Pessoa, 2009; Savine and Braver, 2010; Veling and Aarts, 2010; Chiew and Braver, 2011; Padmala and Pessoa, 2011; Chelazzi et al., 2013). For example, following a monetary incentive or non-incentive cue, Padmala and Pessoa (2011) asked participants to perform a response conflict task, in which a target picture of a house or building was presented together with a task-irrelevant congruent, incongruent, or neutral word. The results revealed that participants exhibited a reduced conflict effect during the reward vs no-reward condition, and that cue-related responses in the frontoparietal attentional control regions were predictive...
of reduced conflict-related signals in the medial prefrontal cortex and the anterior cingulate cortex regions during the upcoming target phase. This study demonstrated that monetary incentives may fine-tune top-down attentional settings to better select task-relevant information and to inhibit task-irrelevant information. Recent electrophysiological evidence has demonstrated that better attentional preparation, indexed by larger contingent negative variation, predicts shorter response times (RTs) and smaller congruency effects to subsequent Stroop stimuli (van den Berg et al., 2014).

Although recent behavioral and neurocognitive studies have demonstrated the effects of monetary incentive on attentional selection across time (Bijleveld et al., 2011), across space (Small et al., 2005; Baines et al., 2011; Theeuwes and Belopolsky, 2012) and across features (Locke and Braver, 2008; Kiss et al., 2009; Hickey et al., 2010; Krebs et al., 2010; Padmala and Pessoa, 2011; Wang et al., 2013; van den Berg et al., 2014), little is known about the effect of motivational cues on the processing of emotional stimuli (Kaltwasser et al., 2015; Wei and Kang, 2014; Wei et al., 2014; Kang et al., 2015). We asked participants in a recent study to identify the emotional content of a target face, following a monetary incentive or a non-incentive cue (Wei et al., 2014). We observed that the amplitude of N300 revealed an interaction between reward expectation and emotional valence, providing that the negative bias effect (i.e., the amplitude differences between negative and neutral faces) was larger in the incentive condition than in the non-incentive condition. However, a recent study by Kaltwasser et al. (2013), using a similar incentive cuing paradigm in which participants were asked to identify the concreteness of positive, negative or neutral target words, found that emotion-related and reward-related effects occurred in different time windows, did not interact statistically, and revealed different topographies. Kaltwasser et al. concluded that reward expectancy and the processing of emotional word content were independent. When comparing these two studies, one should note that the emotionality of the target (either a face or a word) was task-relevant in the Wei et al. (2014) study, but was task-irrelevant in the study by Kaltwasser et al. (2013). It is possible, therefore, that the interaction between reward expectation and emotion is regulated by the task-relevance of the emotional content of the target (Wei and Kang, 2014). The primary aims of the current study were to determine whether reward-related motivational biases influenced the processing of the task-relevant and the task-irrelevant emotional information, and to chart the relationship between the effects of motivational bias and attentional selection in modulating the processing of emotional stimuli by using electrophysiological techniques.

The reward value and the emotional content of the target words were manipulated on a trial-by-trial basis in a cue-target paradigm using factorial designs in two electrophysiological experiments. A cue indicating the reward condition of each trial (incentive vs non-incentive) was followed by the presentation of an emotionally negative word or neutral word, the target. Participants were asked to discriminate the emotional content of the target word in Experiment 1 and to discriminate the color of the target word in Experiment 2, i.e., to perform an emotional Stroop task (Gotlib and McCann, 1984; Dalgleish and Watts, 1990). Hence, the emotional content of the target word was task-relevant in Experiment 1 but task-irrelevant in Experiment 2. Event-related potentials (ERPs) components of interest were the N1, P2, early posterior negativity (EPN), N400, and late positive complex/potential (LPC/LPP). The effects of emotional valence on ERPs have been reported to be evident from 100 ms after word onset in reading and lexical decision tasks (LDT; Hofmann et al., 2009; Scott et al., 2009; Rellecke et al., 2011; Bayer et al., 2012), in emotional categorization tasks (Herbert et al., 2006; González-Villar et al., 2014) and the emotional Stroop task (Thomas et al., 2007; González-Villar et al., 2014). Larger amplitudes of sensory components (N1, P2) to negative words have been hypothesized to reflect the rapid detection of relevant emotional information prior to full processing on a semantic level (Bernat et al., 2001; Thomas et al., 2007).

The EPN is a negativity at temporo-occipital electrodes around 200–320 ms, which increases in amplitude to emotional pictures or words compared with neutral stimuli (Junghöfer et al., 2001; Schupp et al., 2003, 2004; Franken et al., 2009; Schacht and Sommer, 2009a, 2009b), and it is thought to index enhanced sensory encoding, resulting from reflex-like visual attention to emotional stimuli. Some studies suggested that the EPN reflects an automatic, implicit processing of emotion, which was associated with effortless initial stages of attention orientation during access to emotional information, and was not affected by the depth of processing (Kissler et al., 2009; Schacht and Sommer, 2009b). For example, Kessler et al. (2009) found enhanced EPN for emotionally arousing words (pleasant and unpleasant), compared with neutral words, during both a reading task and a task in which words belonging to a particular word-class were counted, regardless of whether the word belonged to a target or a non-target category. However, later studies have observed that the EPN amplitudes were sensitive to the emotional content only when sufficient attention was allocated to the target stimuli in tasks requiring deep processing. For instance, the EPN has been observed in LDT (Scott et al., 2009; Hinojosa et al., 2010; Rellecke et al., 2011; Bayer et al., 2012) and emotional categorization tasks (Frühholz et al., 2013; González-Villar et al., 2014), but not in reading tasks (Bayer et al., 2012) or the emotional Stroop task (Frühholz et al., 2011). The experimental manipulations in the current study allow us to further compare ERP amplitudes elicited by emotional words under different levels of processing requirements and, importantly, under different motivational states. The results can provide further evidence about the extent of automatic processing of emotional words at this stage and whether this stage of processing is affected by top-down motivational significance.

The LPC, a positivity belonging to the P300 family, typically develops around 300 ms after stimulus onset and lasts for several 100 ms, including P3, and P3 (or P3a and P3b: Comerchero and Polich, 1999; Polich, 2007). Augmented LPC amplitudes to emotional stimuli, as compared with neutral stimuli, are supposed to reflect elaborate processing and stimulus evaluation (Cuthbert et al., 2000; Polich, 2007; Schacht and Sommer, 2009b), and are found to be modulated by different task demands (e.g. González-Villar et al., 2014; Schacht and Sommer, 2009b; but see Frühholz et al., 2011). Moreover, enlarged LPC amplitudes were observed recently to stimuli following an incentive cue compared with that following a non-incentive cue, indicating enhanced allocation of attention to rewarding stimuli (Baines et al., 2011; Krebs et al., 2013; Schevernels et al., 2014; van den Berg et al., 2014; but see Kaltwasser et al., 2013).

The N400 component, a centro-parietal negativity arising around 400 ms after stimulus onset, traditionally has been considered the most prominent ERP component indicating postlexical semantic processing (Kutas and Federmeier, 2000), and has been reported to be modulated by the emotional content of the processed words (Kissler et al., 2006; Citron, 2012).

In accordance with previous studies, we expected emotional words to elicit larger amplitudes of the EPN and the LPC components. Earlier emotional effects on ERPs responses were
expected in Experiment 1, in which the emotional content of the target words was task-relevant, but not in Experiment 2. Moreover, we assumed that the reward expectation would lead to the allocation of neural resources, as reflected in the enhancement of attention-related components (e.g. N1, P2, N400 and the LPC), and lead to improved behavioral performance compared with the non-incentive condition. Most importantly, if the effects of motivational bias are mediated through better biased attentional control toward task-relevant information, we would expect to observe interactions in the modulation of certain potentials by reward values and emotional content, but with reversed patterns. Enhanced top-down attentional tuning under the monetary incentive condition might amplify the potential differences between negative and neutral stimuli when emotionality is task-relevant, but it might reduce the interference effect caused by processing the task-irrelevant emotional information when emotionality is task-irrelevant.

Materials and methods
Participants
Two groups of 18 undergraduate and graduate students participated in Experiments 1 and 2. Data from two participants in Experiment 1 and one participant in Experiment 2 were discarded due to excessive error rates (>20%). Another participant’s data in Experiment 2 were discarded due to difficulty of concentrating on the task and erratic brain waves. All remaining participants (8 females, 19–25 years of age in Experiment 1; 8 females, 20–25 years of age in Experiment 2) were right-handed with normal or corrected-to-normal vision and had no known cognitive or neurological disorders. This study was approved by the Ethics Committee of the Department of Psychology at Capital Normal University, and all participants gave informed consent prior to the experiments, in accordance with the Declaration of Helsinki.

Design and materials
A 2 × 2 within-participant factorial design was used for both experiments, with the first factor being the reward condition (incentive vs non-incentive), and the second factor being the emotional content of the target words (negative vs neutral).

A total of 96 negative words and 96 neutral words selected from the Affective Norms for Chinese Words (Wang et al., 2006) and matched according to their word frequency (M ± s.d.: Neutral = 5.3 ± 0.56; Negative = 4.5 ± 0.57) and word complexity in writing (M ± s.d.: Neutral = 16.8 ± 4.2; Negative = 17.5 ± 4.6). The normative valence ratings (M ± s.d.: Neutral = 5.4 ± 0.57; Negative = 2.8 ± 0.35, P < 0.001) and arousal values (M ± s.d.: Neutral = 3.9 ± 0.32; Negative = 6.2 ± 0.49, P < 0.001) of the words differed significantly between the two word categories. The words used in this study are listed in the Supplementary material in Chinese, along with English translations.

Procedures
The presentation of stimuli and recording of RTs and error rates were controlled by Presentation software (http://nbs.neuro-bs.com/). Participants were seated in a dimly lit and sound-attenuated room. At the start of each trial (Figure 1), a white fixation cross measuring 0.4° × 0.4° in visual angle appeared at the center of a black screen for 500 ms, followed by a cue (“*” or “#”) measuring 2.3° × 2.3° in visual angle for 1000 ms. For half of the participants, the “*” cue indicated a non-incentive trial and the “#” cue indicated a non-incentive trial, and vice versa for the other half of the participants. After a variable cue-target interval of 600–1000 ms, the target word (visual angle, 2.9° × 1.3°), colored white in Experiment 1, and colored red or green (RGB: 255, 0, 0 and 7, 168, 7, respectively) in Experiment 2, was presented in the center of the screen for 300 ms. Participants were instructed to respond to the emotionality of the target word in Experiment 1 and to respond to the color of the target word in Experiment 2, as quickly and accurately as possible upon the presentation of the target word using two response buttons (the left and right buttons on the computer mouse) under the right index finger and the right middle finger. The assignments of the response buttons to the target emotions (negative vs neutral) in Experiment 1 and the response buttons to the target colors (red vs green) in Experiment 2 were counterbalanced across participants within each experiment.

After the target word was displayed, the fixation point was shown again for 1400–1800 ms, followed by the presentation of a feedback stimulus for 500 ms. For non-incentive trials, a filled gray circle was the feedback stimulus indicating a correct response and an empty gray circle was the feedback stimulus indicating an incorrect response. For the incentive trials, a picture of one Chinese Yuan coin was presented following responses that were correct and faster than the baseline RT (determined in the practice session, see later), a filled gray circle was presented following responses that were correct but slower than the baseline RT, and an empty gray circle was presented following incorrect responses, as in the non-incentive trials. The fixation point was then presented during the intertrial interval (1100–1600 ms).

The experimental series had 384 trials in total, with each experimental condition having 96 trials. The experimental trials were divided into eight sessions, with each session consisting of 48 trials (and each condition having 12 trials) in pseudo-randomized order.

Participants received 32 practice trials before the experiment. During the practice phase, participants were informed that the cue pictures were task-irrelevant and they were instructed to ignore them. They were required to respond as quickly and accurately as possible by following the corresponding task instructions. There was only correct and false feedback (no coin feedback) during the practice session. The filled or empty gray circle was presented to indicate a right or wrong response, respectively. The averaged RT for each participant during the practice phase was used as that participant’s baseline RT.

After the practice session, participants were informed of the meaning of the cue picture and the presentation rule of the coin feedback in the formal experiment. They were informed that they would gain an additional 20 Chinese Yuan as a reward if they managed to get the coin feedback in a certain amount of trials (>75% of the total incentive trials in Experiment 1 and >60% in Experiment 2).

ERP recordings and analyses
ERP recordings were obtained from 62 scalp sites using Ag/AgCl electrodes embedded in an elastic cap at locations from the extended International 10–20 System (NeuroScan; Compumedics, El Paso, TX, USA). These electrodes were referenced to the right mastoid during recording and rereferenced to the average of the right and left mastoid potentials offline. Two additional channels were used for monitoring horizontal and vertical electrooculographic (EOG) recordings. Impedance was reduced below
5 KΩ, and electroencephalograph signals were filtered with a band-pass of 0.05–40 Hz and sampled at a rate of 500 Hz. Each averaging epoch lasted 1000 ms, with an additional 100 ms recorded prior to stimulus onset to allow for baseline correction. Erroneous trials were excluded from the analyses. Trials with a voltage, relative to the 100 ms baseline, exceeding ±75 μV at any electrode were excluded from the analysis, as were trials with artifacts in the EOG channels. The average percentages of excluded trials in the incentive negative, incentive neutral, non-incentive negative and non-incentive neutral conditions were 3.5, 3.5, 3.5 and 3.6%, respectively, in Experiment 1, with no significant difference between conditions, $F < 1$. In Experiment 2, the average percentages of excluded trials for the earlier conditions were 4.7, 3.5, 4.1 and 4.4%, respectively. Although the percentage of excluded trials in the incentive negative condition was larger than that in the incentive neutral condition, $t(15) = 3.0, P < 0.01$, they were both <5%. The total number of excluded trials, including erroneous trials and artifact trials, was <8% in each condition of each experiment, resulting in over 80 valid trials per condition in each experiment.

Based on visual inspection of the effects and findings from previous ERP studies on reward and emotional words processing, we calculated posttarget responses over the frontocentral and parietal electrodes (F3, Fz, F4, FC3, FCz, FC4, C3, Cz, C4, CP3, CPz, CP4, P3, Pz and P4), indexing the N1, P2, P31, N400 and P32 components (time windows: 50–150, 150–250, 300–380, 380–450 and 500–700 ms) in both experiments. Average amplitudes for each condition during each time window were analyzed by analyses of variance (ANOVAs) with three within-participant factors: reward (incentive vs non-incentive), emotional content of the target word (negative vs neutral) and electrode topography (left vs right). The effect of reward incentive was computed for each emotional condition, or for each topographical location, as the difference in mean amplitude between the incentive trial and the non-incentive trial, and the effect of negative bias was computed for each reward condition, or for each topographical location, as the difference between the mean amplitude for the negative target and the neutral target. The resultant values were subjected to planned pairwise comparisons.

Moreover, comparisons across experiments were performed for certain components by including the experiment as a between-participant factor and the reward condition, the emotional content and the electrodes as within-participant factors. All the ANOVAs had a level of significance set to 0.05, and were supplemented with Bonferroni pairwise comparisons or simple main-effects comparisons, when appropriate. Greenhouse-Geisser corrections were used with all effects having two or more degrees of freedom in the numerator. All repeated-measures ANOVAs are reported with uncorrected $P$ values.

### Results

#### Behavioral results

Incorrect responses were excluded and inverse efficiencies (IEs) were calculated to control for possible speed-accuracy trade-offs. IEs were calculated as the mean correct RT divided by accuracy rate, separately for each participant and each condition (Townsend and Ashby, 1983; Kiss et al., 2009; Lee and Shomstein, 2013). The mean RTs, response error rates and IEs in each experimental condition of the two experiments are reported in Table 1.
The results of Experiment 1 revealed a main effect of reward, $F(1, 15) = 50.13$, $P < 0.001$, and a main effect of emotion, $F(1, 15) = 7.03$, $P < 0.05$, with faster IEs in the incentive condition than in the non-incentive condition ($597 \text{ ms} \pm 680 \text{ms}$) with fewer errors committed in the incentive condition ($1.30 \%$) than in the non-incentive condition ($3.9 \%$). No other effects reached statistical significance. The ANOVA on the RTs revealed the same pattern as the error rates, with faster RTs to the negative words than to the neutral words ($680 \text{ ms} \pm 482 \text{ms}$), $F(1, 15) = 4.71$, $P < 0.05$, with fewer errors committed in the incentive condition ($1.93 \%$) than in the non-incentive condition ($6.47 \%$). No other effects were statistically significant.

The same ANOVA was used to analyze error rates in both experiments. The results from Experiment 1 revealed a main effect of reward, $F(1, 15) = 50.13$, $P < 0.001$, and an interaction effect of reward × emotion, $F(1, 15) = 7.03$, $P < 0.05$, with faster IEs in the incentive condition than in the non-incentive condition ($597 \text{ ms} \pm 680 \text{ms}$), and with faster IEs to the negative words than to the neutral words ($620 \text{ ms} \pm 657 \text{ms}$). The interaction effect was not significant, $F(1, 15) = 1.30$, $P > 0.1$, and an interaction effect of reward × emotion, $F(1, 15) = 1.30$, $P > 0.1$, and an interaction effect of reward × emotion, $F(1, 15) = 1.30$, $P > 0.1$. The ANOVA on the RTs revealed the same pattern as the ANOVA on the IEs, with a significant interaction effect, $F(1, 15) = 47.61$, $P < 0.001$, and a main effect of emotion effect, $F(1, 15) = 15.64$, $P < 0.005$, in Experiment 1, and a significant interaction effect in Experiment 2, $F(1, 15) = 42.79$, $P < 0.001$.

ERP results

**Experiment 1.** ERP responses time-locked to the target onset from selected example electrodes are depicted in Figures 2 and 4 (left panel). Compared with the non-incentive condition, the target words in the incentive condition elicited more positive-going ERP responses. Moreover, the differences between the ERP responses for negative and neutral words in the incentive condition were larger than that in the non-incentive condition. The results of the ANOVAs on the mean amplitudes of the N1, P2, EPN, P3, N400 and P3 components are reported in the upper panel of Table 2.

Because the analyses on the EPN and the P3 component revealed significant interactions between reward and emotional valence, subsequent pairwise comparisons were performed, respectively, for these two components. For the EPN component, the difference in mean amplitude between the negative and the neutral words in the incentive condition (mean difference $= 1.45 \mu V$) was larger than that in the non-incentive condition (mean difference $= 0.78 \mu V$), $t(15) = 2.13$, $P < 0.05$. The same pattern was observed for the P3 component, with significantly larger difference between the mean amplitude for negative and neutral words in the incentive condition (mean difference $= 3.22 \mu V$) than in the non-incentive condition (mean difference $= 1.93 \mu V$), $t(15) = 2.25$, $P < 0.05$.

**Experiment 2.** ERPs responses time-locked to the target onset are shown in Figures 3 and 4 (right panel). Compared with the non-incentive condition, the target words in the incentive condition elicited more positive-going ERP responses. Moreover, while the neutral and negative words elicited differential ERP responses around 400 ms after target onset in the non-incentive condition, this difference was not observed in the incentive condition during the same time window. The results of the ANOVAs on the mean amplitudes of the N1, P2, P3, N400 and P3 components are reported in the lower panel of Table 2.

The analysis on the EPN component revealed a significant Reward × Emotion × Electodes interaction, $F(1, 15) = 5.74$, $P < 0.05$. Separate ANOVAs with reward and the emotional content of the target word as within-participant factors were performed for the left, and the right electrodes, separately. The ANOVA on the P3 component revealed a marginally significant interaction between reward and emotionality, $F(1, 15) = 3.98$, $P = 0.06$. Subsequent pairwise comparisons revealed that the difference between the mean amplitude for negative and neutral words was significantly smaller in the incentive condition (mean difference $= 0.04 \mu V$) than in the non-incentive condition (mean difference $= 0.77 \mu V$), $t(15) = 2.00$, $P = 0.06$.

**Overall analysis across Experiments 1 and 2.** A cross-experiment ANOVA on the EPN component revealed a main effect of reward, $F(1, 30) = 35.03$, $P < 0.001$, a main effect of emotion, $F(1, 30) = 35.25$, $P < 0.001$, and a main effect of electrode topography, $F(1, 30) = 11.98$, $P < 0.005$, with larger amplitudes for the incentive conditions, the negative targets and the right electrodes. Moreover, the emotion factor significantly interacted with the experiment factor, $F(1, 30) = 6.50$, $P < 0.05$, with a larger difference in amplitude between the negative and neutral targets in Experiment 1 than in Experiment 2 ($1.1 \text{ vs} 0.5 \mu V$). Importantly, the interaction between reward and emotion also interacted with the experiment factor, $F(1, 30) = 4.79$, $P < 0.05$, statistically confirming the differential patterns of Reward × Emotion interaction across the two experiments.

ANOVA on the P3 component revealed both a main effect of reward, $F(1, 30) = 92.35$, $P < 0.001$, and a main effect of emotion, $F(1, 30) = 17.38$, $P < 0.001$, with a larger difference in amplitude between negative and neutral targets in Experiment 1 than in Experiment 2 ($2.6 \text{ vs} 0.4 \mu V$). Importantly, although the overall interaction between reward and emotion was not significant, $F(1, 30) < 1$, this interaction was significantly modulated by the experiment factor, $F(1, 30) = 8.79$, $P < 0.01$, confirming that the differential patterns of Reward × Emotion interaction between experiments, as reported earlier, were reliable.

### Table 1. Mean RTs (ms), error rates (%) and IEs (ms) with SEs in parentheses in terms of the experimental conditions in both experiments

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<tr>
<th></th>
<th>Incentive</th>
<th>Non-incentive</th>
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<tr>
<td></td>
<td>Negative</td>
<td>Neutral</td>
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<tr>
<td><strong>Exp 1</strong></td>
<td></td>
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<tr>
<td>RTs (SE)</td>
<td>543 (20)</td>
<td>575 (20)</td>
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<tr>
<td>Error rates (SE)</td>
<td>5.0 (0.8)</td>
<td>5.9 (1.1)</td>
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<tr>
<td>IEs (SE)</td>
<td>577 (20)</td>
<td>617 (24)</td>
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<td><strong>Exp 2</strong></td>
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<tr>
<td>RTs (SE)</td>
<td>420 (18)</td>
<td>422 (18)</td>
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<tr>
<td>Error rates (SE)</td>
<td>2.3 (0.6)</td>
<td>2.5 (0.6)</td>
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<tr>
<td>IEs (SE)</td>
<td>435 (17)</td>
<td>439 (18)</td>
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Discussion

By using electrophysiological techniques and by asking participants to perform tasks with the emotionality of the target word as task-relevant or task-irrelevant information under monetary incentive or non-incentive conditions, this study demonstrated that reward generally facilitates task performance and that reward modulates brain responses to negative and neutral stimuli according to the current task goal. ERP responses to target words were reliably modulated by reward from 50 ms after the target onset until later time windows in both experiments, with more positive-going ERPs in the incentive conditions than in the non-incentive conditions. The emotional effects were modulated by the task-relevance of the target’s emotionality, such that ERP amplitude differences between the negative and the neutral targets were observed from 150 ms after the target onset in Experiment 1, but they were observed only for the N400 and the EPN components in Experiment 2. Importantly, P3 (300–380 ms posttarget onset over the frontocentral and parietal electrodes) and EPN (220–320 ms posttarget onset over the bilateral temporo-occipital electrodes) components in Experiment 1 and P3 in Experiment 2 revealed an interaction between reward and emotion, and the interaction pattern was modulated by the task-relevance of the target’s emotionality. Specifically, when the emotionality of the target word was task-relevant in Experiment 1, P3 and EPN revealed greater amplitude differences between the negative and the neutral words under the incentive condition, as compared with the non-incentive condition. However, when the emotionality of the target was task-irrelevant in Experiment 2, P3 exhibited a reverse interaction pattern between reward expectation and emotionality, such that the amplitudes for the negative and the neutral words differed from each other under the non-incentive condition, but did not differ under the incentive condition. These results indicate that reward expectation improves top-down attentional concentration to task-relevant information, with enhanced sensitivity to the emotional content of the target words when emotionality was task-relevant, but with reduced processing of the emotional content when it was task-irrelevant.

In both of our experiments, the main effect of reward was consistently observed in the behavioral data and ERPs, with faster RTs and more positive-going brain responses observed in the incentive condition relative to the non-incentive condition, replicating the effect of monetary reward to facilitate task performance (Small et al., 2005; Navalpakkam et al., 2009; Krebs et al., 2010; Baines et al., 2011; Padmala and Pessoa, 2011; Schevernels et al., 2014; van den Berg et al., 2014). These results are consistent with the notion that motivational incentive improves cognitive control and biases the focus of selective attention toward
goal-directed aspects of task stimuli (Pochon et al., 2002; Locke and Braver, 2008; Savine and Braver, 2010; Veling and Aarts, 2010; Chelazzi et al., 2013; Wei and Kang, 2014). The motivational cue affected target processing across a wide range of time windows in both experiments, suggesting that motivational incentive affects successive stages of processing, including stimulus encoding, perception, lexical and semantic identification and response execution. The reward effect in early time window has been observed in previous studies in which the reward was directly related to the physical identity of the critical stimulus. For example, by using an additional singleton paradigm in which participants were asked to discriminate the line orientation in a shape singleton while an irrelevant color singleton was presented in the search display, Hickey et al. (2010) found that the attentional selection of the target stimulus (the P1 and N2pc components) had significantly larger amplitudes in target feature-repetition trials (i.e. the target color was the same as in the previous trial) following high rewards. Similarly, Schacht et al. (2012) asked German participants to learn to associate previously unknown Chinese words with monetary gain, loss, or neither, and later to distinguish the learned stimuli from the novel distractors. An enhanced early (around 150 ms) and a later (550–700 ms) emotional effect were observed for stimuli associated with monetary gain. These results indicate that the perceptual salience of stimulus features that have just been associated with reward may directly affect attentional allocation. Given that these early-stage effects rely on the previous association between a certain stimulus and reward (see also Krebs et al., 2013), they do not reflect preparatory or strategic effects of incentive cues on the processing of the following target (Schevernels et al., 2014; van den Berg et al., 2014).

Recent studies using a modified cue-target paradigm have found the effects of reward expectation on target-elicited brain responses at relatively later time windows compared with the current results (Baines et al., 2011; Schevernels et al., 2014; van den Berg et al., 2014). For example, Baines et al. (2011) manipulated the cue presenting in the center of the screen, which not only indicated the reward value of a given trial but also the probable spatial location of a subsequent target stimulus that would appear in the left or the right side of the periphery. The results found that reward expectation modulated the amplitude of the target-elicited P3 (300–350 ms post stimulus) and P3 (450–550 ms post stimulus) potentials. In the van den Berg et al. (2014) study, Stroop target stimuli following incentive and non-incentive cues elicited no differences in ERP responses until the occipital N2 frontal P2 complex (150–200 ms posttarget onset). Schevernels et al. (2014), who manipulated the cue so that it predicted not only the prospect of reward but also the attentional demand on the upcoming target, found that the effect of reward expectation on the target-elicited ERP responses began to occur also from the P2 component (200–250 ms posttarget onset). However, ERPs responses to target words were modulated by reward expectation from 50 ms after the target onset in the current two experiments. In addition, Kaltwasser et al. (2013) reported larger amplitudes for words with an expected gain cue compared with words with expected loss cue, or words with a zero outcome cue at 0–100, 100–200 and 200–300 ms after word onset. Although we have no specific hypothesis, we speculate that the earlier effects of a reward prospect on the processing of target stimuli in the current study and the Kaltwasser et al. (2013) study might have occurred because we used emotional stimuli as the targets (half of the targets in the current

| Table 2. Results of the ANOVAs on mean amplitudes for N1, P2, EPN, P3, N400 and P3 components in both experiments |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                | N1 (50–150 ms)  | P2 (150–250 ms) | EPN (220–320 ms) | P3 (300–380 ms) | N400 (380–450 ms) | P3 (500–700 ms) |
| Exp 1 Reward   | F 5.69          | 8.82            | 7.00            | 26.50           | 26.94           | 26.22           |
|                | P < 0.05        | < 0.01          | < 0.05          | **              | ***             | ***             |
| Emotion        | F 37.99         | 44.23           | 39.02           | 11.04           | 4.02            | 0.06            |
|                | P ***           | ***             | ***             | **              | **              | 0.06            |
| Reward × Emotion | F 4.54         | 5.04            | 22.98           | 13.27           | 10.69           |                |
|                | P *             | *               | ***             | **              | **              | ***             |
| Reward × Electrodes | F 2.40         | 7.80            | 22.98           | 13.27           | 10.69           |                |
|                | P **            | ***             | ***             | ***             | ***             | ***             |
| Emotion × Electrodes | F 3.68         | 2.99            | 3.68            | 2.99            | ***             |                |
|                | P *             | *               | ***             | ***             | ***             | ***             |
| Reward × Emotion × Electrodes | F 4.01         | 3.98            | 3.98            | 0.06            | **              |                |
|                | P *             | *               | **              | *               | ***             | ***             |
| Exp 2 Reward   | F 6.21          | 35.33           | 19.62           | 117.42          | 55.39           | 21.55           |
|                | P *             | ***             | ***             | ***             | ***             | ***             |
| Emotion        | F 4.84          | 4.01            | 4.84            | 4.01            | 4.01            |                |
|                | P *             | *               | **              | *               | **              |                |
| Reward × Emotion | F 3.98         |                | 3.98            | 0.06            |                |                |
|                | P *             | *               | *               | *               |                | ***             |
|                | P ***           | ***             | ***             | ***             | ***             | ***             |
| Emotion × Electrodes | F 5.74         |                | 5.74            |                |                |            |
|                | P *             | *               | **              | *               | *               |                |

For EPN, all df = (1, 15). For the other components, for Reward, Emotion and Reward × Emotion, df = (1, 15); for Electrodes, Reward × Electrodes, Emotion × Electrodes and Reward × Emotion × Electrodes, df = (14, 210).

*P < 0.05, **P < 0.01, ***P < 0.001.
experiments and two-thirds of the targets in Kaltwasser et al., 2013, instead of non-emotional Stroop words or shapes, as were used in the studies mentioned earlier (Baines et al., 2011; Schevernels et al., 2014; van den Berg et al., 2014). An incentive cue may increase perceptual sensitivity to emotional stimuli because of the rapid communication between the reward and emotion circuits in the brain (e.g. Baxter and Murray, 2002; Beaver et al., 2008), producing prompt reward effects on the target-elicited brain responses.

Although the effects of emotionality in the behavioral data and the ERPs were pronounced in Experiment 1, in which the emotional content of the target word was task-relevant, the effects were only observed in the N400 and EPN components of ERPs in Experiment 2, in which the emotional content was task-irrelevant. This finding is consistent with previous studies showing the importance of task-relevance in determining whether emotional stimuli capture attention or not (Eimer and Holmes, 2007; Thomas et al., 2007; Frühholz et al., 2011; Lichtenstein-Vidne et al., 2012; Vogt et al., 2013; González-Villar et al., 2014). On the one hand, the processing of task-relevant or task-irrelevant emotional information depends strongly on the stimulus domain. Compared with emotional faces or pictures, words are believed to be less evolutionarily prepared and have lower priority for consuming limited attentional resources (Schacht and Sommer, 2009a; Rellecke et al., 2011). In our previous studies using a similar design, but an emotional face as the target (Wei and Kang, 2014; Wei et al., 2014), the emotional information produced stronger effects on both RTs and brain responses compared with the current results. Wei and Kang (2014) reported a main effect of emotion and an interaction between reward and emotion when the emotional content of the target face was task-relevant, and a main effect of emotion when the emotional content was task-irrelevant (the gender discrimination task), which suggests the prioritized processing of emotional facial expressions. On the other hand, the processing of emotional information has been found to depend on the required task (Eimer and Holmes, 2007; Frühholz et al., 2011; Lichtenstein-Vidne et al., 2012; Vogt et al., 2013; González-Villar et al., 2014). For example, although the emotionality of the target word was task-irrelevant in both Kaltwasser et al. (2013) and the
current Experiment 2, the emotional effect was observed in the former but not in the latter study. In Kaltwasser et al. (2013), the task was to discriminate the concreteness of the target word, which may required analyzing the meaning of the word and, hence, the processing of the emotional content, resulting in behavioral interference with or facilitation of the main task. In our Experiment 2, the task requirement of discriminating the color of the target word was relatively superficial, without any need to analyze the meaning of the word. Indeed, a number of studies that used this emotional Stroop paradigm with non-clinical participants did not observe the emotional effect at the behavioral level (e.g. Becker et al., 2001; Franken et al., 2009; Kampman et al., 2002; Thomas et al., 2007; Yovel and Mineka, 2004; but see González-Villar et al., 2014).

The timing of the emotional effect on ERP responses in this study is consistent with recent studies using explicit emotion categorization tasks and the implicit emotional Stroop task (Thomas et al., 2007; Franken et al., 2009; Früholz et al., 2011; González-Villar et al., 2014), but at variance with studies that have reported emotional effects in earlier time windows using other tasks (Bernat et al., 2001; Scott et al., 2009; Rellecke et al., 2011; Bayer et al., 2012). For example, Rellecke et al. (2011) asked participants to perform an easy and superficial face-word discrimination task, in which the emotional content was task-irrelevant, and found emotional effects for both words and facial expressions between 50 and 100 ms after stimulus onset. Scott et al. (2009) used emotionally positive, negative and neutral words with high or low frequency in a LDT and found that high frequency negative words elicited larger N1 and P1 amplitudes than low frequency negative words. Such very early emotion-dependent modulations of words are assumed to occur before full semantic access. However, recent studies comparing an emotion categorization task and the emotional Stroop task usually have found no emotional effect in the P1-N1 time period across the two tasks (Thomas et al., 2007; Franken et al., 2009; Früholz et al., 2011; González-Villar et al., 2014). These two lines of evidence support the notion that the early processing of emotional words can be regulated by task requirements.

On comparing the explicit and implicit processing of emotional words, the most consistent effects are observed in the P2, N2/EPN and LPC components (Thomas et al., 2007; Franken et al., 2009; Früholz et al., 2011; González-Villar et al., 2014), which suggests sustained attention to task-relevant or task-irrelevant emotional words. However, no consensus has been reached as to whether the early or late potentials are regulated by the level of processing required for the target words. For example, Thomas et al. (2007) observed that threatening words elicited larger P2 amplitudes (preferentially in the right hemisphere) in the implicit task and a larger P3 in the explicit task, as compared with neutral words. However, a study by González-Villar et al. (2014) using middle-aged women as participants reported that P2 was enhanced for negative nouns across implicit and explicit tasks, but the N2 and the LPP was enhanced for emotional relative to neutral words only in the emotion categorization task. In the current study, the P2 and P3 components were modulated by emotional content in Experiment 1 but not in Experiment 2, supporting the notion that these brain modulations by emotion are dependent upon the degree of attention directed to the word content.

The striking finding here was that the interactions between reward expectation and the emotionality of the target in the brain responses were modulated by motivational significance. EPN and P3 revealed greater amplitude differences between the negative and the neutral words in the incentive condition than in the non-incentive condition in Experiment 1 but P3 exhibited a reverse interaction pattern between reward expectation and emotionality in Experiment 2. First of all, it is important to note that the current EPN, though occurring at the similar time window and the similar brain regions reported in previous studies (Schupp et al., 2004, 2006, 2007; Kissler et al., 2007, 2009; Schacht and Sommer, 2009a, 2009b; Hinojosa et al., 2010; Früholz et al., 2011; Rellecke et al., 2011), exhibited more positive-going responses for the negative targets than for the neutral targets in both experiments.

Inconsistent results have been reported as to whether the EPN is affected by different levels of processing requirements (Hinojosa et al., 2010; Früholz et al., 2011; Rellecke et al., 2011; Bayer et al., 2012) or not (Kissler et al., 2009; Schacht and Sommer, 2009b). However, previous studies typically have found that processing negative or positive words relative to
neutral words was associated with a negative-going potential over the temporoparietal regions at ~150–300 ms post stimulus onset (i.e. the EPN), followed by a positive-going potential (the LPC) over the centro-parietal regions. Yet, we observed more positive-going ERPs for the negative targets than for the neutral targets not only at the frontal-central and parietal electrodes (as shown in Figures 2 and 3) but also at the temporoparietal electrodes (as shown in Figure 4). Although most studies have been conducted using Western languages as experimental materials, such as German, English or Spanish, some studies have reported that negative Chinese words can elicit a typical EPN in LDT (Schacht et al., 2012). Thus, it is unlikely that our observed effect is specific to Chinese words. However, the early posterior component observed here may differ from the genuine EPN reported in previous research for the following possible reasons.

On the one hand, a previous study of ours that used a similar design but an emotional face as the target, also observed more negative-going ERPs for neutral faces than for negative faces over the temporoparietal electrodes (though the positive faces elicited the most negative responses) (Wei et al., 2014). The augmented EPN has been suggested to reflect the capturing of attention by emotionally salient stimuli because the scalp distribution and latency of the EPN resemble the ERP components elicited by attentional selection of task-relevant stimuli at this early stage (Potts and Tucker, 2001; Schupp et al., 2007). It is possible that in the current experimental setting (as well as in Wei et al., 2014), in which a cue was presented first, participants exerted a certain degree of top-down expectation of the upcoming target, whether it was an incentive or non-incentive cue. This could have produced a different preparation state of the brain from that of participants in previous studies who did not have a preceding cue. In Experiment 1, if the later more positive amplitude for negative targets relative to neutral targets, as reflected in the P2, N400 and P3 components, represents more elaborate processing of the negative targets, the more positive amplitude for negative targets at the EPN time window might be an earlier manifestation of this elaborate processing at the temporoparietal regions, resulting from the stronger top-down expectation. Neuroimaging studies have reported enhanced spatial selective signals in the visual cortex when a greater reward magnitude was expected in a spatial cuing paradigm, which suggests that monetary incentives play a role in regulating early visual processing of task-relevant stimuli (Small et al., 2005; Tosoni et al., 2013). Moreover, as employing a different strategy (e.g. does not prepare for the upcoming target, or respond slowly or incorrectly to the target) in the non-incentive trials would not facilitate fast correct responses in the incentive condition, the non-incentive condition revealed a similar pattern of response differences between the negative and neutral targets, although to a lesser degree. In Experiment 2, attentional capture by task-irrelevant negative information was not favored, since it would interfere with the color discrimination task, and thus, this early reflex-like response to negative words might be suppressed by the aforementioned top-down influences. As mentioned earlier, the most relevant paper by Kaltwasser et al. (2013), in which participants were asked to discriminate the concreteness of the emotional target word after incentive or non-incentive cues (i.e. the emotional content was task-irrelevant), reported that the EPN was not regulated by either target valence or reward expectation. The authors explained that the absence of EPN may have resulted from the demanding task requirements that may have consumed cognitive resources and competed with the involuntary attention capturing of the emotional target. Indeed, it seems that the occurrence and, perhaps, even the polarity of the EPN can be affected by top-down task requirements and, possibly, by motivational expectations. To the authors’ knowledge, there is not much evidence about the processing of emotional words under cued motivational paradigms, except for the aforementioned studies. We acknowledge that our study cannot provide direct explanations as to why ERP responses at the temporoparietal electrodes at this time window revealed more positive amplitudes for negative than for neutral words. Future studies are needed to investigate the ERP responses to emotional stimuli under different monetary incentive conditions, and to what extent the EPN is sensitive to different motivational expectations.

On the other hand, studies have shown that EPN can be affected by non-emotional aspects of target stimuli, such as composition in the picture domain (Bradley et al., 2007; Van Strien et al., 2009; Wiens et al., 2011), and frequency in the word domain (Scott et al., 2009). Although rarely reported, we found several studies that observed more positive-going EPN for negative or high-arousal stimuli relative to neutral stimuli (Scott et al., 2009; Van Strien et al., 2009; Wei et al., 2014). For example, Scott et al. (2009) used positive, negative and neutral words with high or low frequency in a LDT and found an interaction between emotion and frequency for the EPN time window. High frequency negative and positive words elicited more negative voltages than neutral words, as usually observed for the EPN, but low frequency negative words elicited numerically more positive voltages than did neutral words. Words with high frequency may have an advantage in capturing attention at a relatively early stage of processing. In the current study, although we matched word frequency so there was no statistically significant difference between the two categories, the neutral targets had a numerically higher word frequency than the negative words did. There is a small possibility that the slightly higher frequency of neutral target words relative to angry targets affected this early posterior component observed here. However, high frequency words elicited larger P3 amplitudes than low frequency words in Scott et al. (2009), suggesting at least, that the larger P2 and P3 amplitudes for negative than for neutral words in the current experiments were not driven by the frequency, per se.

Nevertheless, the currently observed patterns of this early negativity across the two experiments provide evidence that this early posterior component is influenced by the depth of required processing and top-down motivational biases. First, the patterns of this negativity were different in Experiments 1 and 2, as it revealed the main effects of reward and emotion and the interaction between them in Experiment 1, but it only revealed the two main effects in Experiment 2. This suggests that the pattern of this early negativity was actually modulated by the depth of processing of the emotional content. Second, in Experiment 1, this early negativity revealed larger amplitude differences between the negative and neutral targets in the incentive condition than in the non-incentive condition, indicating that the reward expectation affected the initial ‘automatic’ processing of the emotional stimuli, suggesting that top-down motivational bias may alter the preparedness of the temporoparietal cortex to better select the task-relevant emotional information to get the expected reward.

Moreover, reward expectation and emotion interacted in the P3 time window in both experiments but with reversed patterns. When the emotionality of the target word was task-relevant, as in Experiment 1, the amplitude of the late positivity...
component P3, was largest in the rewarded negative condition. This suggests a combined boosting of activity resulted from both the reward and the emotional systems on rewarded negative trials (Baines et al., 2011; Kaltwasser et al., 2013; Schevernels et al., 2014; van den Berg et al., 2014). The potentiated P3 may reflect the engagement of a capacity-limited processing system associated with objective coding, conscious recognition and better preparation and organization of behavioral responses to get the expected reward (Yeung and Sanfey, 2004; Schupp et al., 2007). Indeed, the behavioral data confirmed this suggestion as the shortest RTs occurred for the negative target under the incentive condition. However, when emotionality was task-irrelevant, as in Experiment 2, although the amplitudes were more positive-going for the negative than for the neutral target under the non-incentive condition, they were equally large in the rewarded negative and rewarded neutral conditions. This suggests that reward expectation may reduce the intrinsic significance of the negative target under the incentive condition. Focusing the processing capacity or the attentional endeavor to the task-relevant aspect of the target (i.e. the color), but not the emotional content, was the indemnification for getting the expected reward.

The enlarged P3 component to emotional stimuli, when they are the focus of attentional selection, is typically observed at later time windows (starting at ~400 ms poststimulus onset), which corresponds well with the current P32 results. Enlarged LPC amplitudes to emotional stimuli at this time window have been suggested to reflect stronger stimulus consolidation related to the construction of representations, conscious recognition and elaborate processing of significant stimuli (Schupp et al., 2000, 2003, 2004, 2006, 2007; Schacht and Sommer, 2009b; Schevernels et al., 2014; van den Berg et al., 2014). As mentioned earlier, it is unclear whether the emotional effect on the LPC component is regulated by task demands. Although there are studies reporting a task-independent emotional effect on the LPC across both implicit and explicit tasks on words (Frühholz et al., 2011), this current study supports the contrary notion that: (i) the emotional content of written stimuli boosts the processing at later stages when attention is explicitly directed to this content and (ii) reduces the processing during implicit tasks when attention is oriented toward non-emotional stimulus features (Thomas et al., 2007; Schacht and Sommer, 2009b; Hinojosa et al., 2010; González-Villar et al., 2014). Moreover, consistent with the notion that an enlarged LPC represents elaborate processing of significant stimuli, the robust modulations of reward expectation on both the P31 and the P32 components in the two experiments indicates reward-related boosting of attentional resources and more controlled response-selection to improve the processing of the target at later stages.

To conclude, by asking participants to perform tasks with the emotionality of the target words being task-relevant or task-irrelevant under monetary incentive or non-incentive conditions, the current findings suggest that reward expectation improves top-down attentional concentration to task-relevant information, with enhanced sensitivity to the emotional content of target words when emotionality is task-relevant, but with reduced differential brain responses to emotional words when their content is task-irrelevant.

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**Supplementary data**

Supplementary data are available at SCAN online.

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**References**


